

FIG. 1A

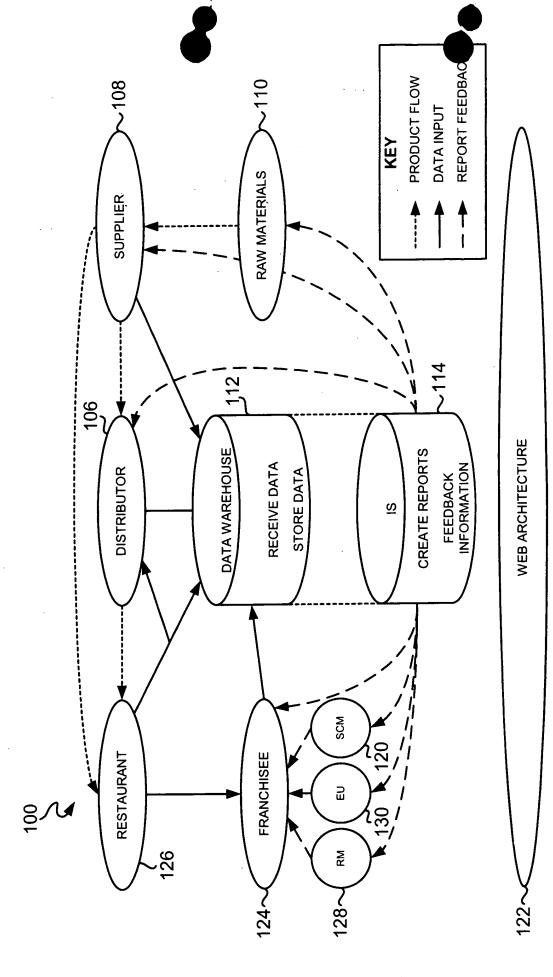


FIG. 1B





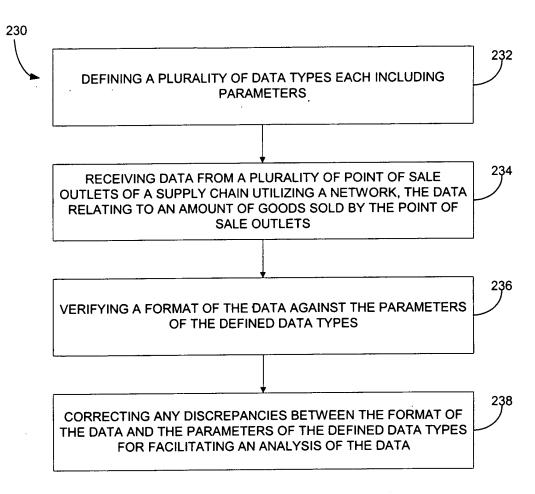


FIG. 2



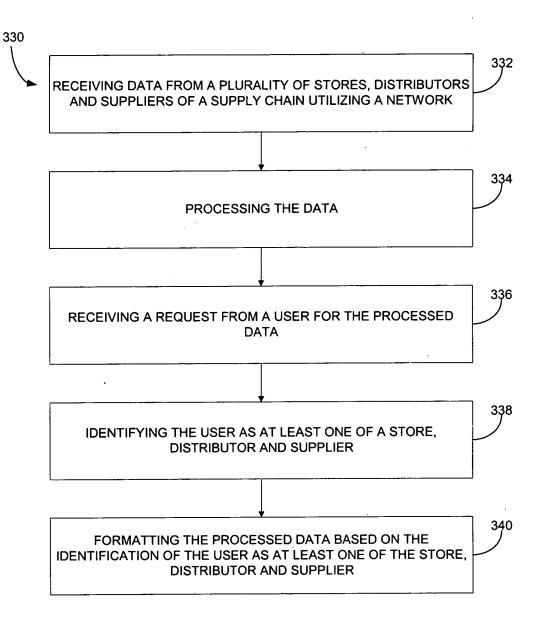


FIG. 3

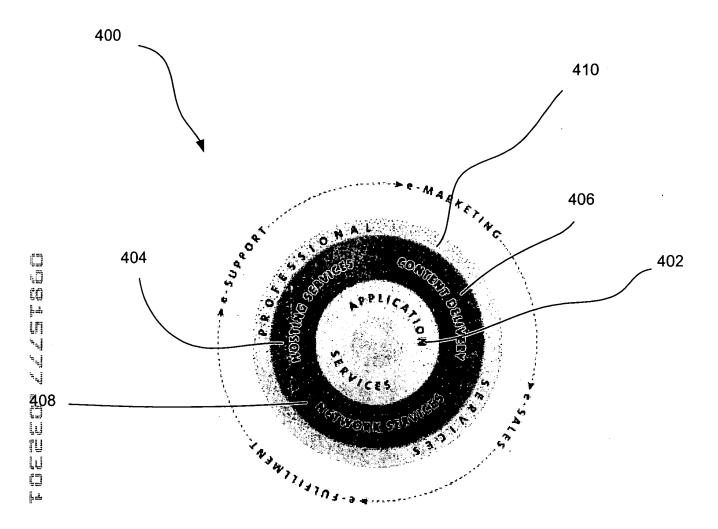


Fig. 4



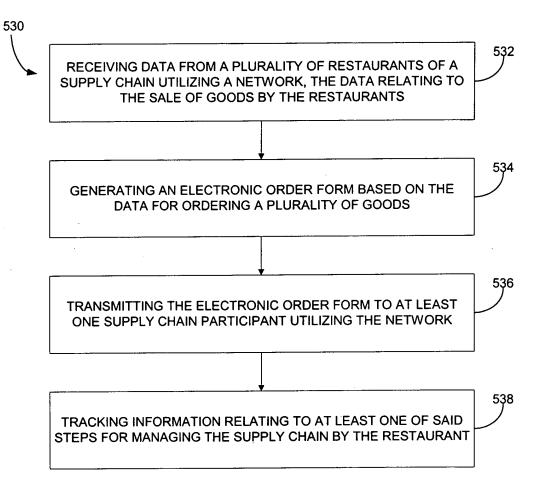


FIG. 5



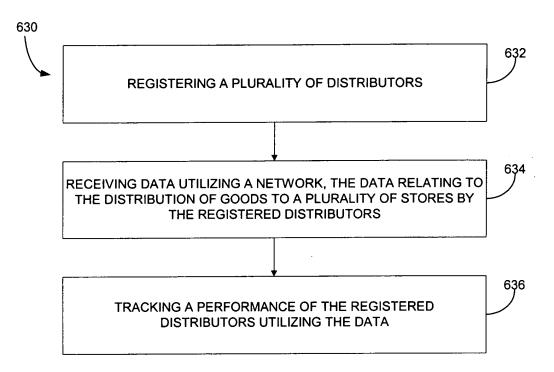


FIG. 6



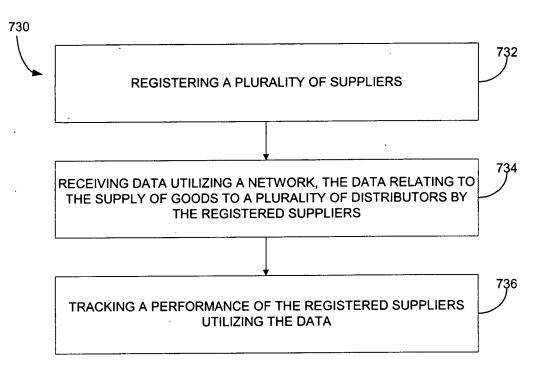


FIG. 7





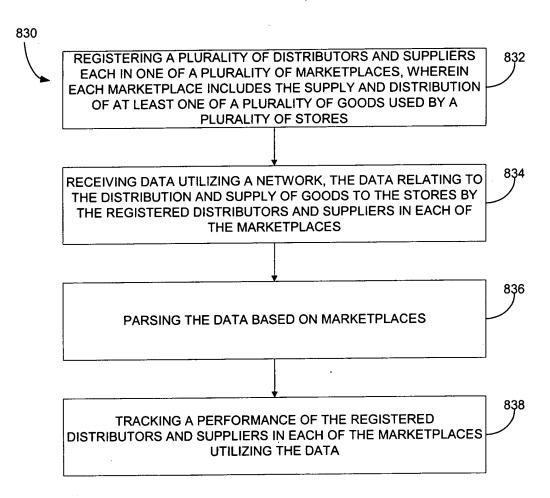


FIG. 8



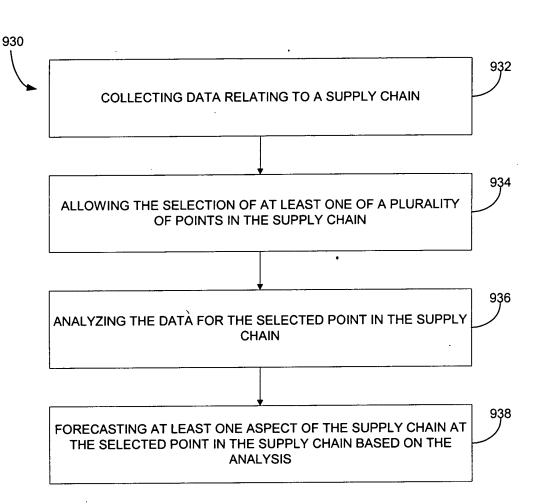


FIG. 9

•



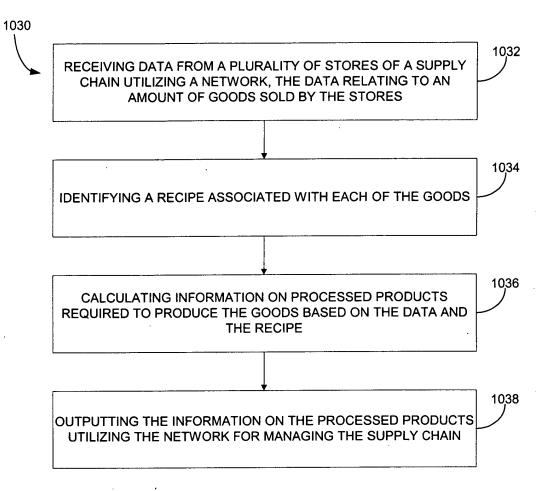


FIG. 10

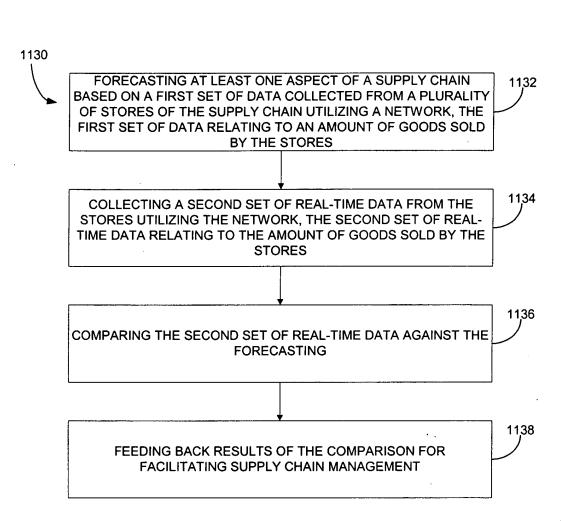
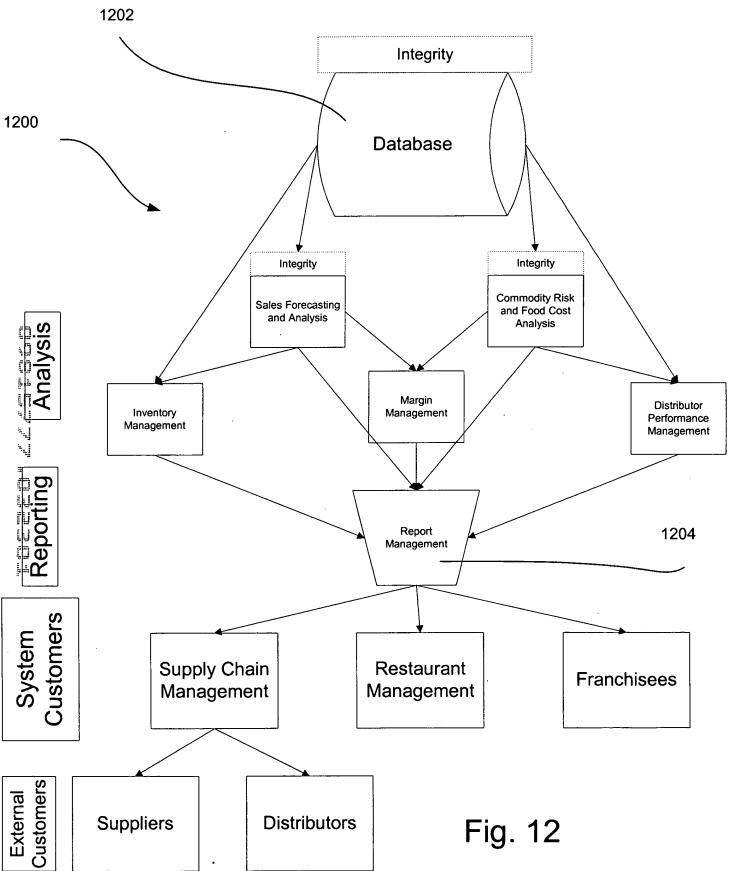


FIG. 11









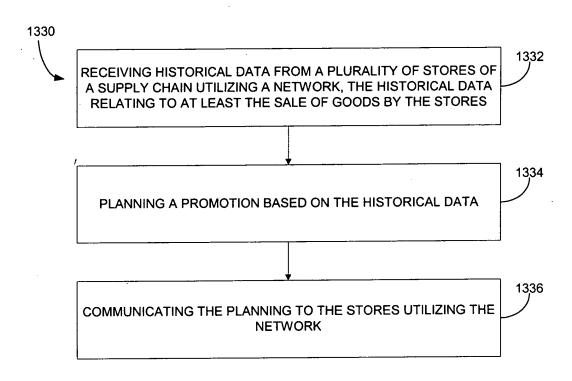


FIG. 13



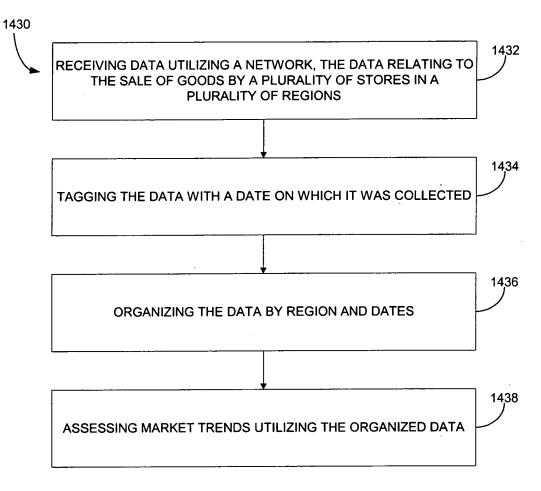
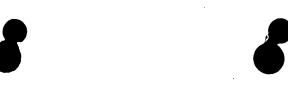


FIG. 14



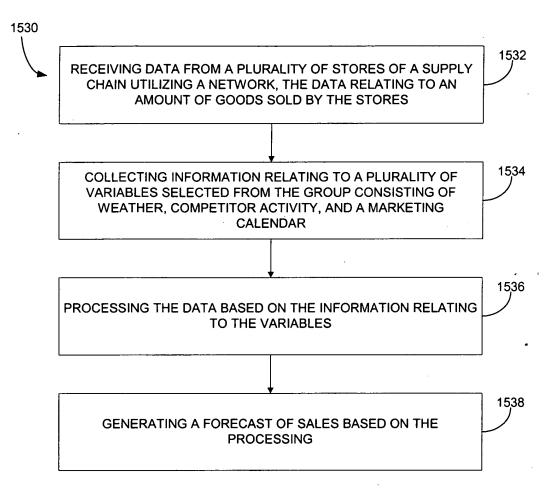


FIG. 15

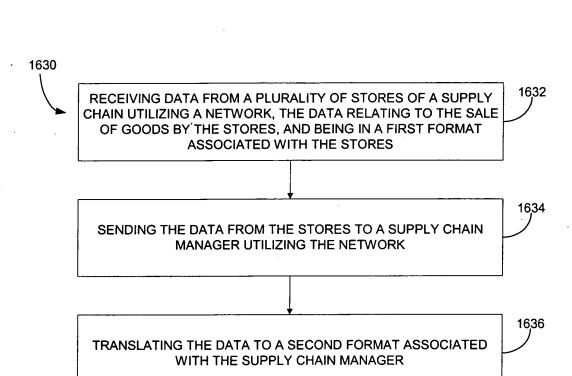


FIG. 16



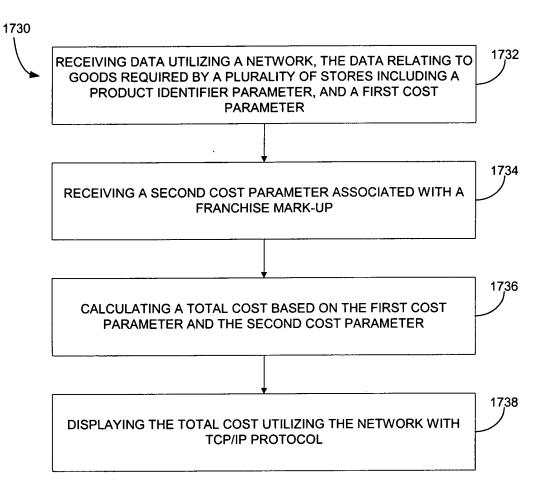


FIG. 17

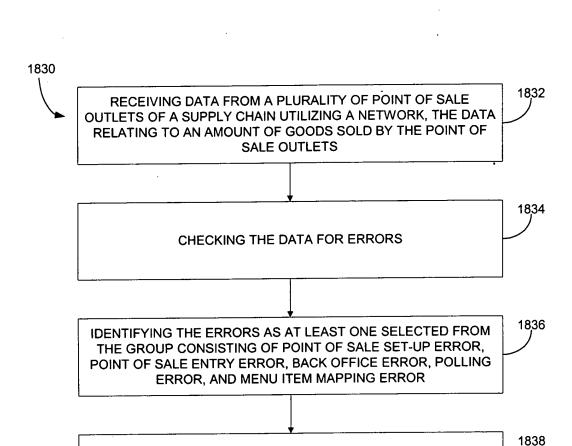


FIG. 18

CORRECTING THE DATA USING THE IDENTIFICATION



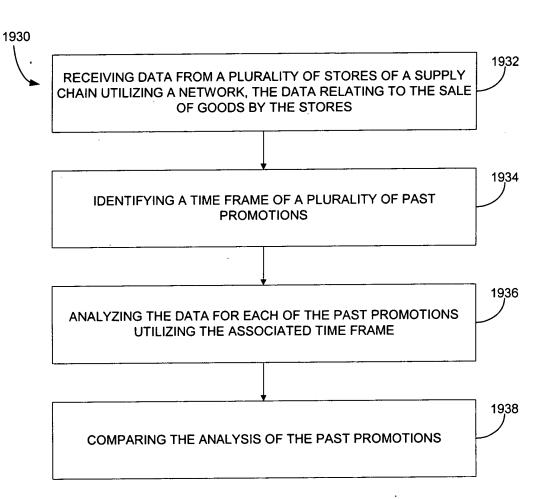
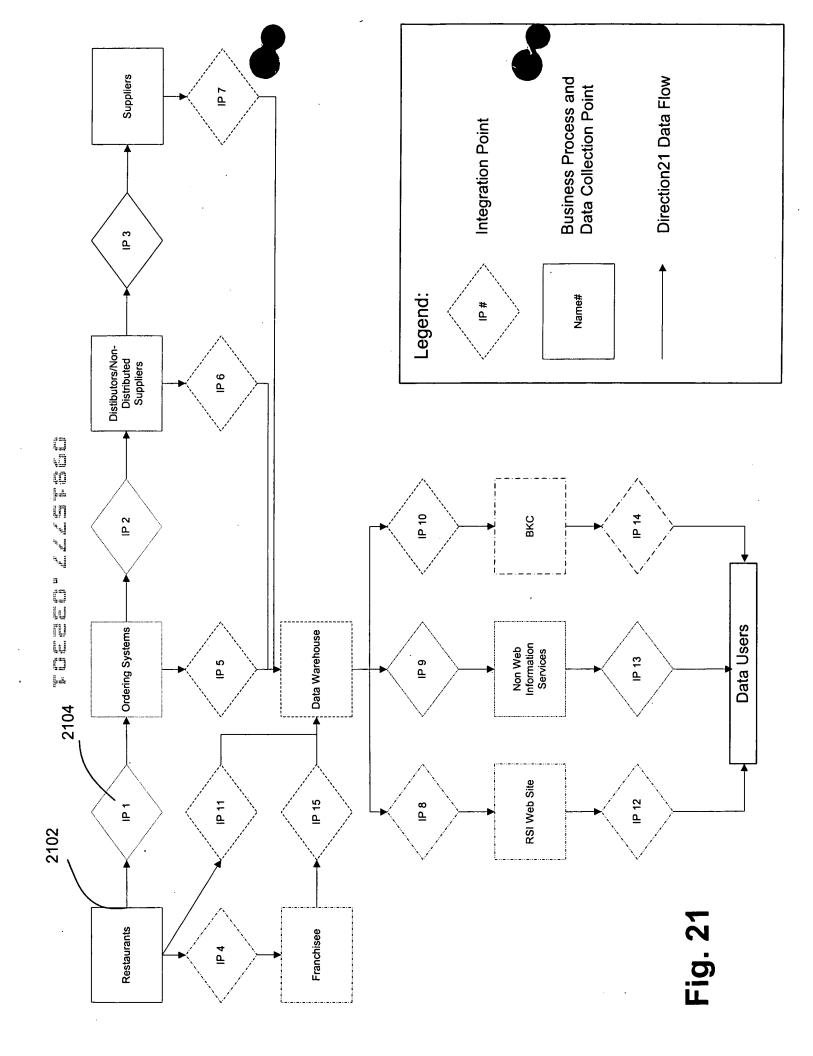
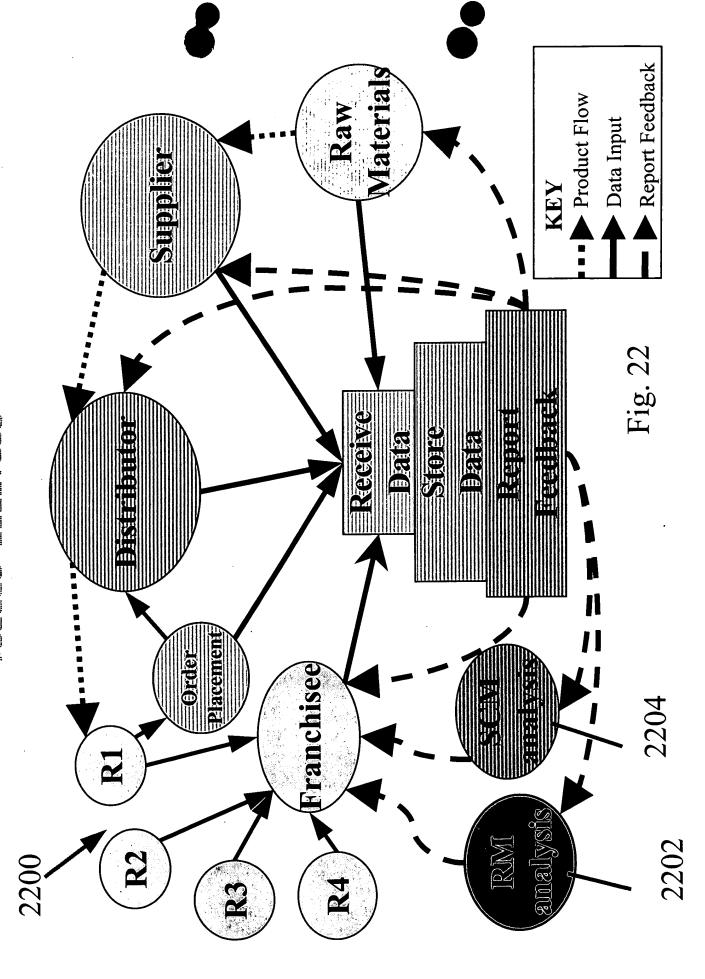


FIG. 19

Fig. 20







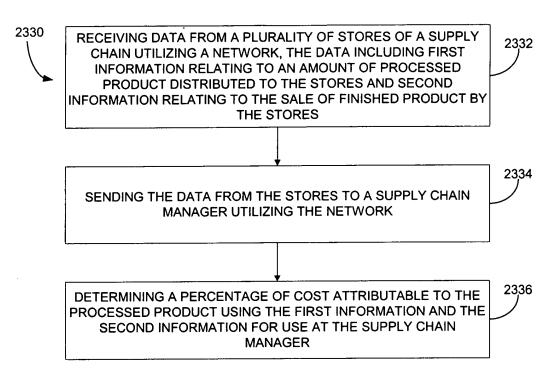
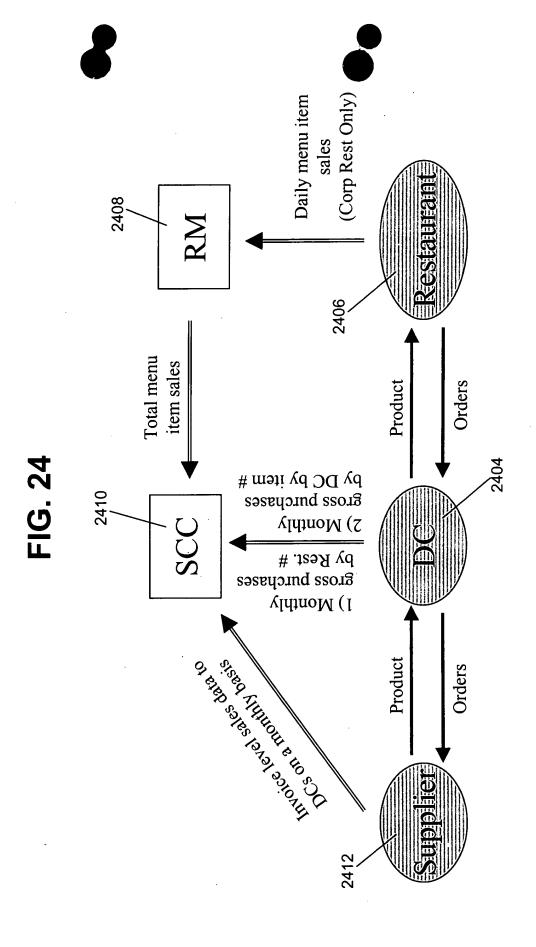
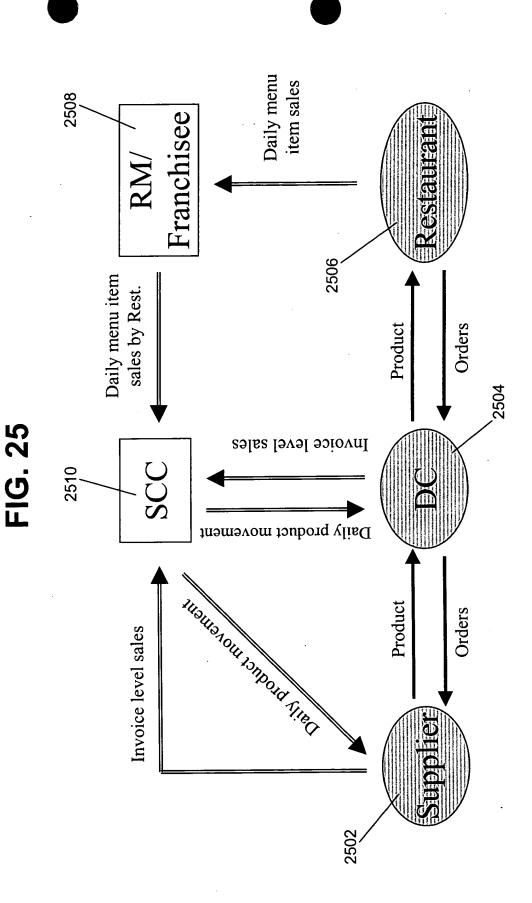


FIG. 23





2600					Щ	<u>6</u>	FIG. 26	4.0								
7	2602														2604	
						les F	oreca	st Wo	Sales Forecast Worksheet - System	et - S	vsten			į		
Week	8	8	9-M	W-5 W	₹ ×	W-3	W-2	W-1	W+1	W+2	W+3	W+4 W+	ιĊ	W+6	93	04
GRP's Ntn'l Marketing Theme Advertising Score Local Considerations Competition Index Weather Index															,	j
Seasonality Index Sales Histon/Forecast Total (\$\cents{ctore}\$)	(efore)															
\$ 1000 HOUSE	Colors											-				
Key Products by Menu Item (units/day/store)	s/day/sto	ore)														
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE YWVM WHOPPERS	208 805	172 723	143 701	140 692	135 623	155 760	196 921	172 829	163 900	172 943	179 829	196 912	206 958	204 948	143	164
etc												!			5	?
Key Products by Inventory Item (cases/day/store)	cases/da	ay/store														
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	9.9	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.5	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	9.	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1 .	1.2	1 .	1.7	1.6	1.7	 8	1.7	4.8	<u>1</u> .	1 . 9	4.	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	4.	4.	1.2	7.	1.8	1.7	1.8	6.	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	9.98	79.3	92.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	ლ დ	3.3	3.5	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4 .9	3.5	4.
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc								_								



		Promotional Monitor - System & Regional	onal Mo	onitor -	System	& Regic	nal						
			History	Orv					Week #1	1#1			
		W4	W-3	W-2	W-1	₽	D+2	D+3	D+4	D+5	9+Q	D+7	Total
Total Sales(\$/Store)	re)	\$23,000 \$	\$23,500	\$23,500 \$23,250 \$23,450	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales	Menu'ltem Sales for Key Products(units/restaurant/week)	ırant/week)		100	TO BUT THE	14.0			7			
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	怒	37	37	\$	8	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	83	35	. 26	165
	YWWM WHOPPERS	669	629	· 714	813	8	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	508	1,309
Variance from Exp	Variance from Expected (Highlighed Areas are Outside of	utside of Ex	Expected Range)	Sange)									
Whopper	WHOPPERS	11.4%	-9.8%	-9.8% -23.2%	4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-8.4% -24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	%0.6	%9.9
	YWVM WHOPPERS	12.2%	-10.7%	-10.7% -22.5%	-1.9%	3.0%	3.0%	1.0%	2.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total	-	10.6%	%9 ′6-	-23.4%	4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	%6.9



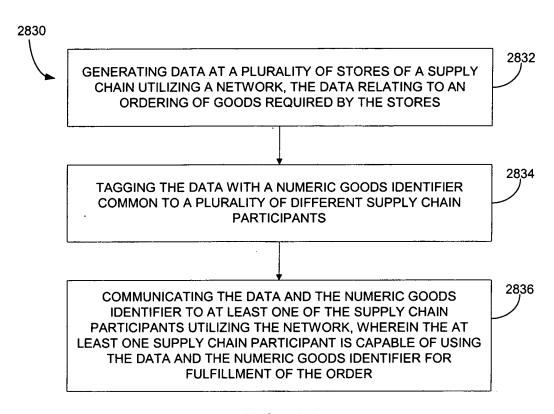


FIG. 28





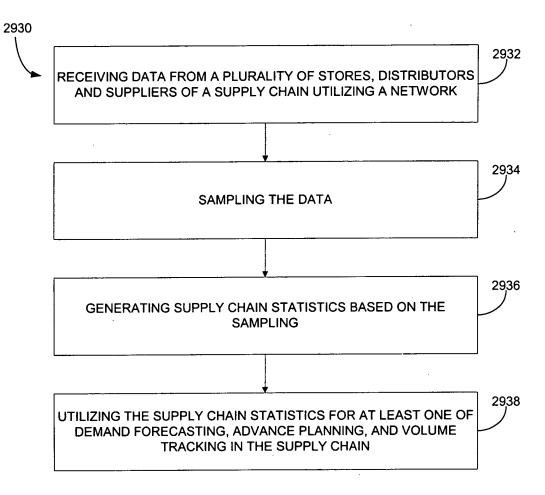


FIG. 29

Distribution Center: Alliant Topeka

3000

Time Period (Month/Yr):

Delivery Order Fill Rate

Total Cases Ordered:

3002

					Overlooked and
Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Not Returned
Cases:	154	89	62	284	
Percent	t 0.23%	0.10%	%60.0	0.43%	%00.0

568 0.86%

Total Purchasing 1060

Out of Code

Substitutions

Out of Stocks

3004 Purchasing:

1.61%

%00.0

Total Operations

2	0.11%	Percent	0.86%	1.61%	2.48%
200	1.51%	Cases	899	1060	1628
00000	Percent:	Distribution Center Total:	Operations:	Purchasing:	Grand Total:

97.52% **Delivery Order Fill Rate:**

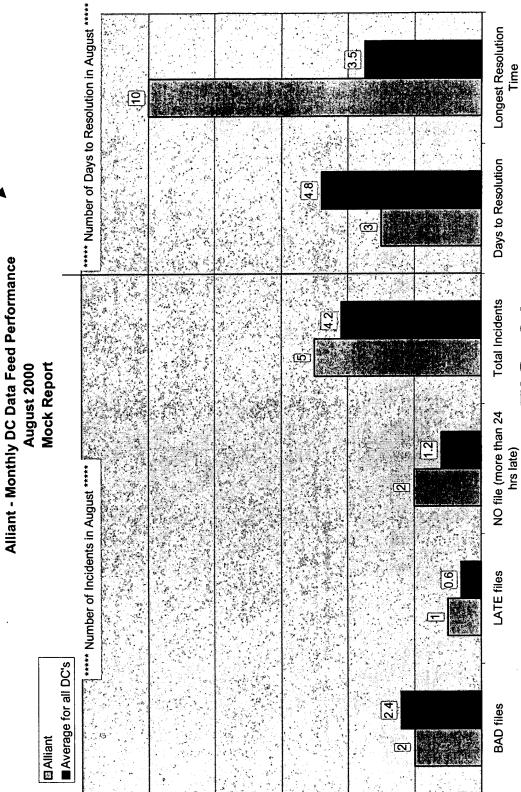
On-Time Delivery Rate

0.00% # of On-Time Deliveries: On-Time Delivery Rate: Total # of Deliveries:

Perfect Order Rate

58 85%	Perfect Order Rate:
725	Total # of Perfect Orders:
1232	Total # of Deliveries:











Service Level Reporting August

	HIII Ratio	് (ത്രം)്ന്രത	Perfect Order
Willant Paducah	99.14%	P(69)0(9)6	
Alliantelopeka			
AllendWixom	89.02%	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	
King-Atlanta	99.34%	S with	78.70%
KIng≳JacksonvIIIe	Single of		500000
King-Louisville	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		300 Oct.
Matnes 29, Conkillo	%14.86		79.25%
Maines 30, Cleveland			
Maines Longisland	99.41%		
Maines New England	Service Services		79.83%
MBMIFUIIerton	99.13%		i0/AIQ#
MBMILEWISKIII	18.7-73	Street	₩DIV/0!
MBM@rlando	100	Majore Ko	i0/AIQ#
MBMIRocky/Mount	99.13%	974, J. 1974	i0/AIG#
Mccabels :	(4) (8) (8)	(10 mm)	STATES:
MeLenellubbock	i0//\lQ#	#DIV/0i	i0/AIQ#
Nicholas & Costantia 🗀 🗀 🗀	Ph.602"(50)	SHOWS	99978
වූ ව	89.16%	30 A	860 (68%
PFGWictoria :	99.42%	i0/AlG#	
PV/A/Wonarch	89.20%	Resolve Avi	
Reinhart-cedar/Rapids 🕶	89.05%	84(5)(3)	
Reinhart-oak Greek	99.31%	66(00)/36	
Reinhart-Rögers	869966	6549%	
Restaurants/NW/ FM FF	%E0'66	64 0 (30)	(30/47)
Shamrock@ommerce@fty	(5/3) 12° (3/4)	State Control	65,18%
ShamroekPhoentx	% 1% 98.81%	18. OK.	
Sygmal Kardsburg	S. 45. 36.		
SygmalStockton			
System	18 0 0 18 0 18 0 18 0 18 0 18 0 18 0 18	30000	18.00 M
	The same of the sa		

	Fill Rate	On - Time	Perfect Order
BKC Min	%05'86	%00'06	%00'82
RSI Min	89.50%	%00'06	80.00%

OK Didn't meet RSI Min. Didn't meet BK Min.

FIG. 32

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

%26 %56 On-Time Delivery Percentage DC Adherence to Lead-Time DC Requested Lead-Time

0.93

Invoice, Payment and Pricing:

Hours Delivery Late

Days Delivery Late

3,594 33,746 30,152 Monthly Freight Variance Monthly Total Variance Monthly FOB Variance Days for Payment

Invoice Accuracy:

39.00% 97.25% 92.34% Perfect Order Percentage PO Accepted Rate Invoice Fill Rate

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6 64 Average Days On Hand Max Days On Hand SKU #1 SKU #2 SKU#1 SKU #2

42,513 12,589 Monthly Carrying Cost Average as % FOB SKU #2 SKU#1



FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance August 2000 Mock Report

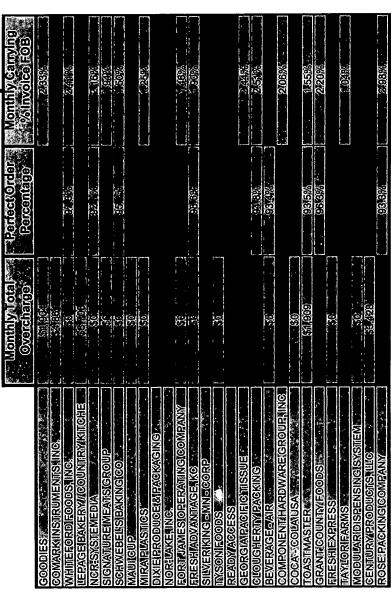
Longest Resolution Time Days to Resolution Total Incidents NO file (more than 24 hrs late) ■Average for All DC's ■H & H Foods LATE files **BAD** files





FIG. 35

Service Level Reporting November - Mock Report



	Monthly Total	Perfect Order	Monthly Carrying
	Overcharge	Percentage	% Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK Didn't meet RSI Min.



3500

Mock Report/1

	[[57]	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index Plan Actual	99.75	99.69 99.10	99.20 98.90	98.63	100.33	100.49	101.12	100.44	99.92
Variance Good/(Bad)		0.59	0:30						
Total Dollar Purchases (in Millions) /2	in Millions) /2								
Plan Actual	\$2,237.24	\$183.98 \$182.84	\$182.73 \$182.08	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Variance Good/(Bad)		\$1.14 0.6%	\$0.65 0.4%			,			

FIG. 36

/1 Includes on food cost index items. /2 Based on FY 99 Sales Volumes

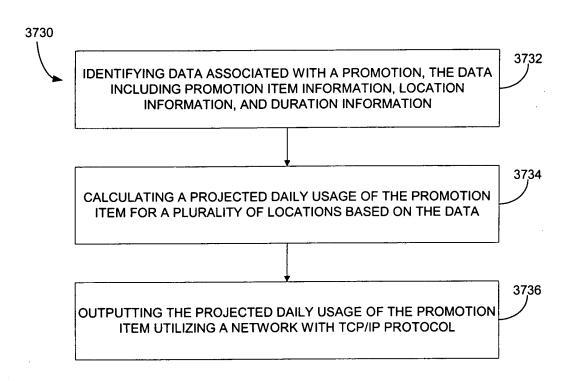


FIG. 37

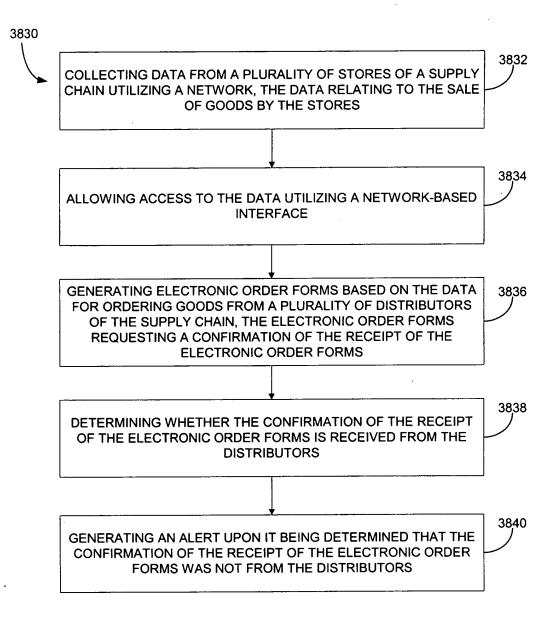


FIG. 38

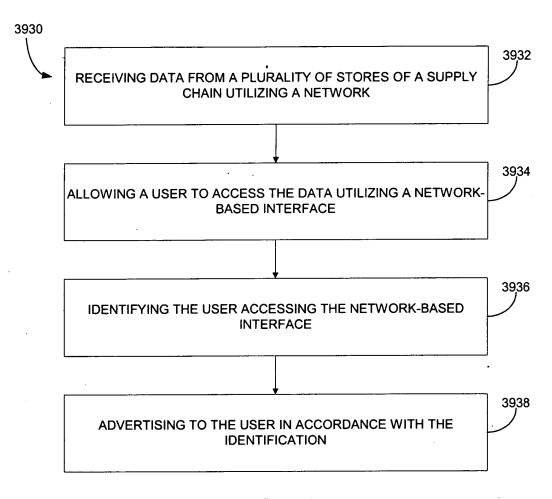


FIG. 39

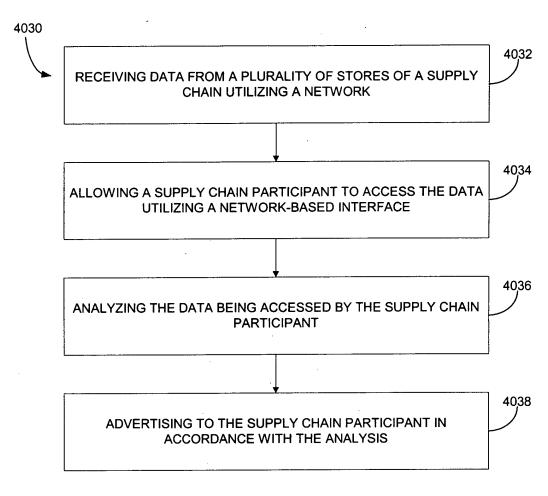


FIG. 40

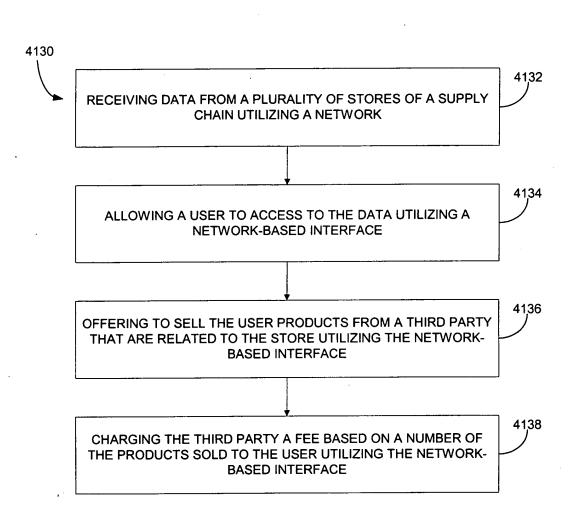


FIG. 41



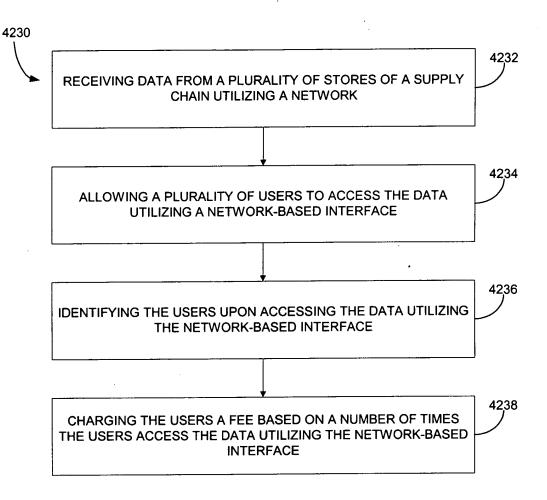


FIG. 42

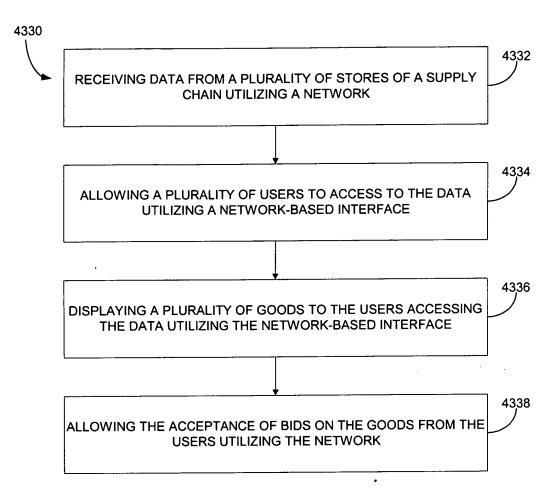


FIG. 43A

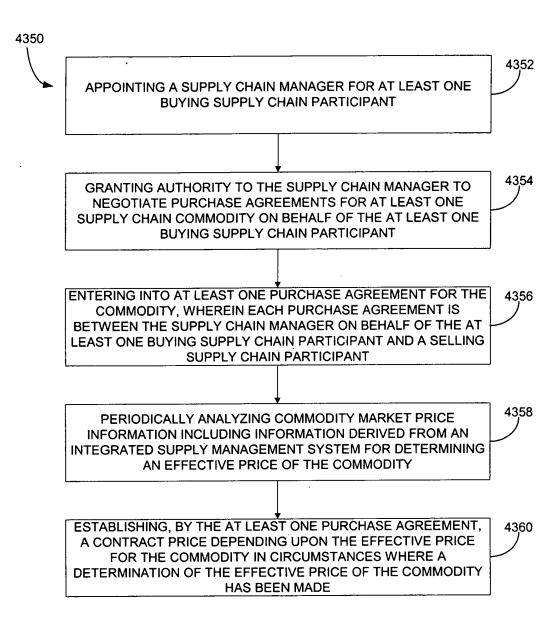


FIG. 43B



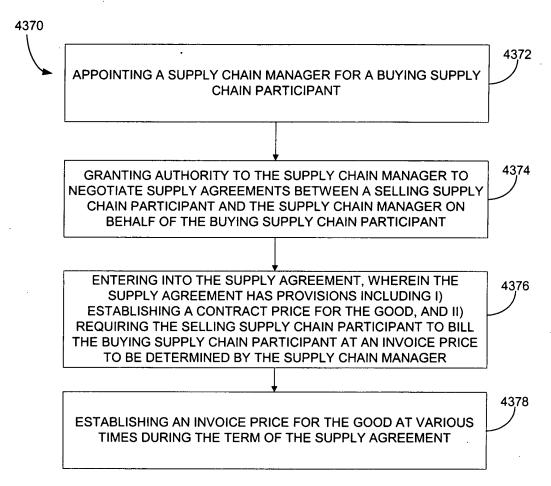


FIG. 43C

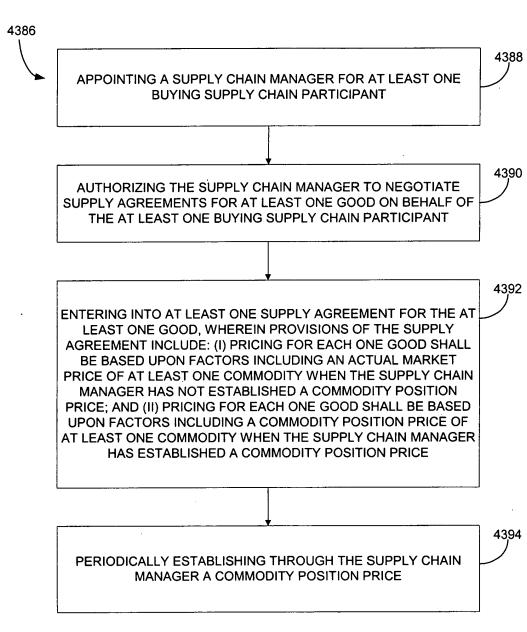


FIG. 43D

FIG. 44

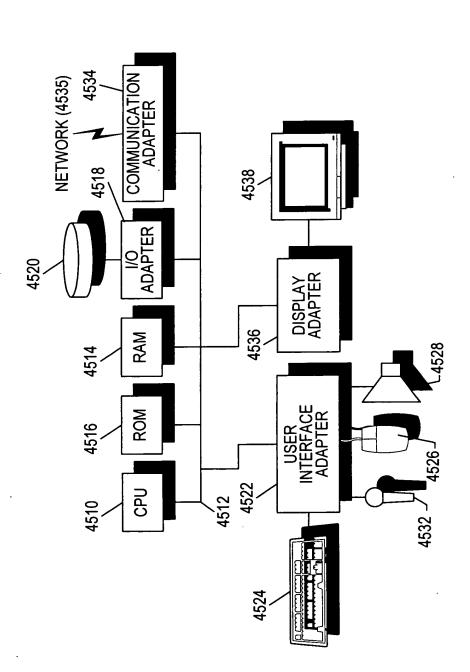


FIG. 45

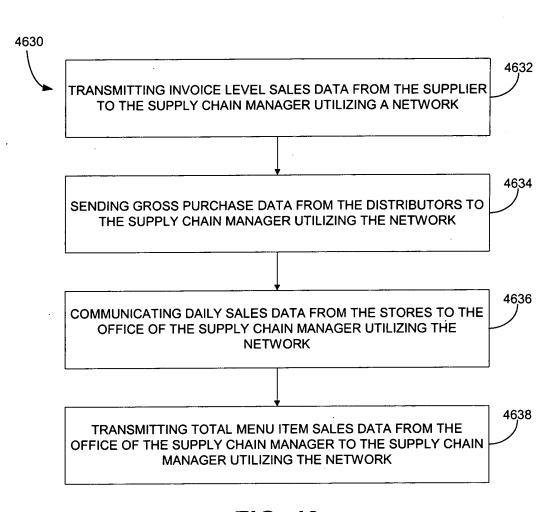


FIG. 46



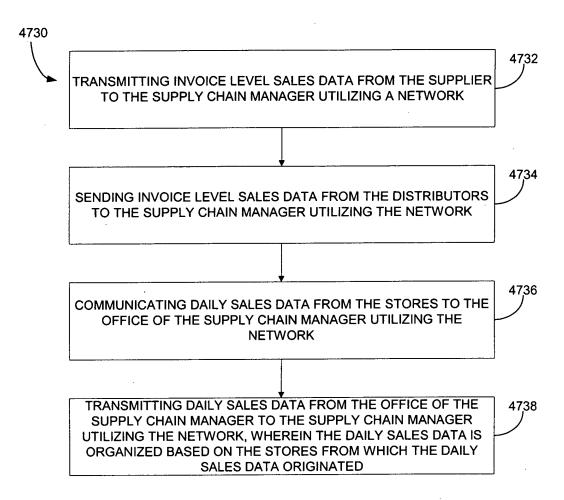


FIG. 47





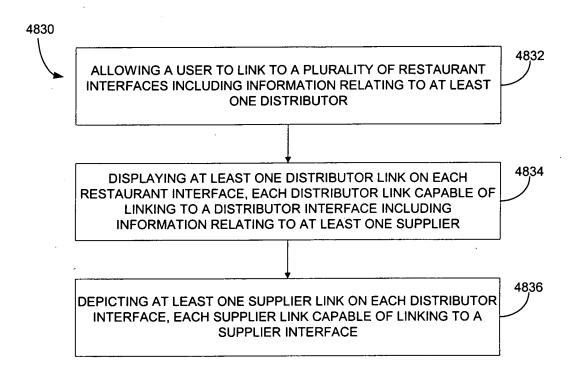


FIG. 48

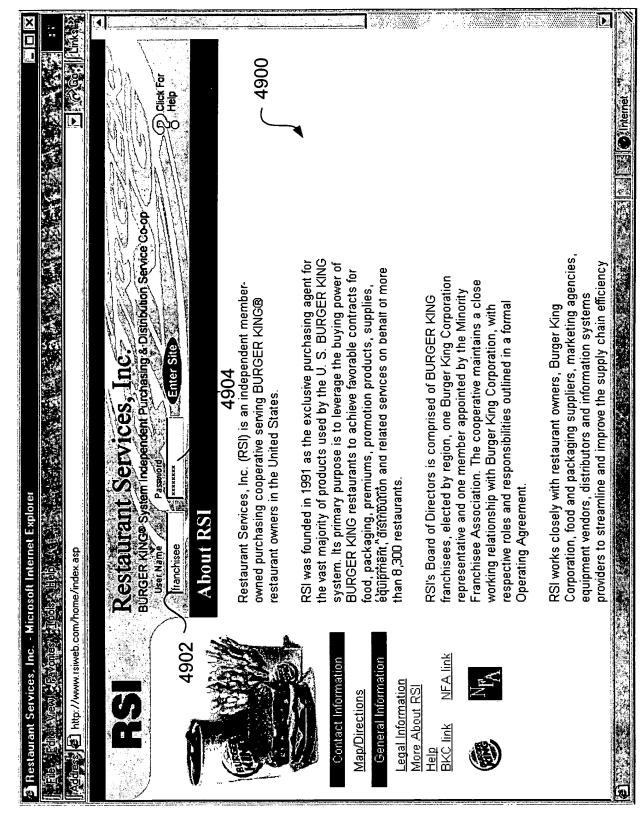


FIG. 49

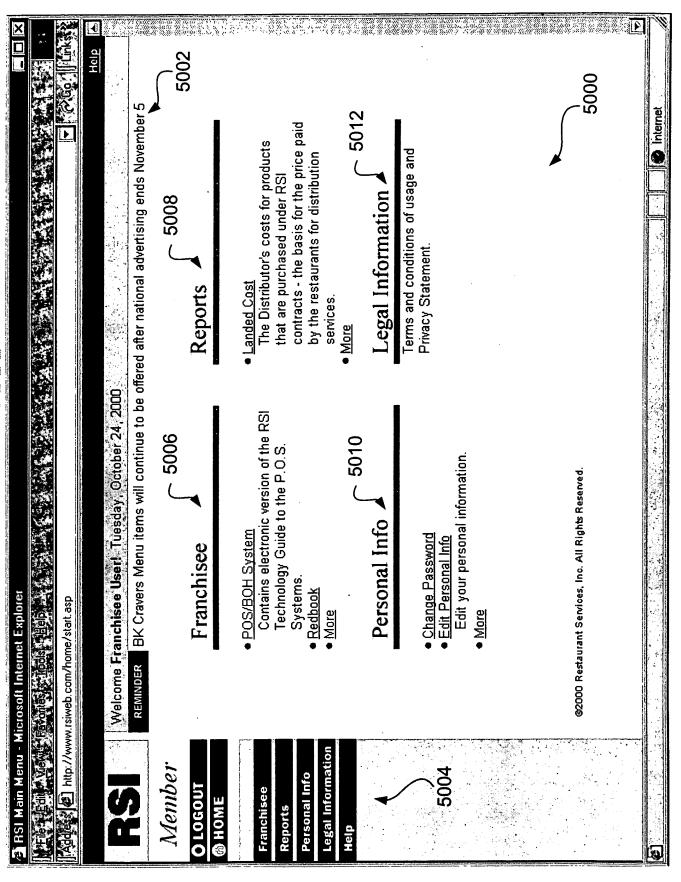


FIG. 50



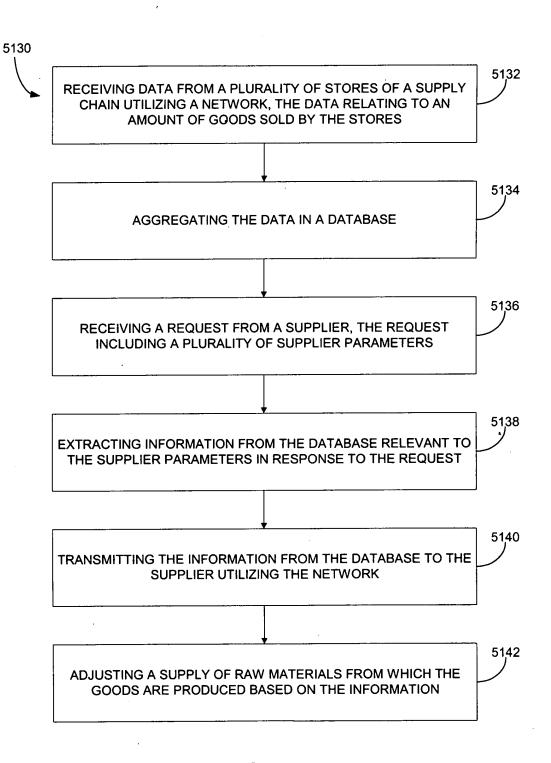


FIG. 51



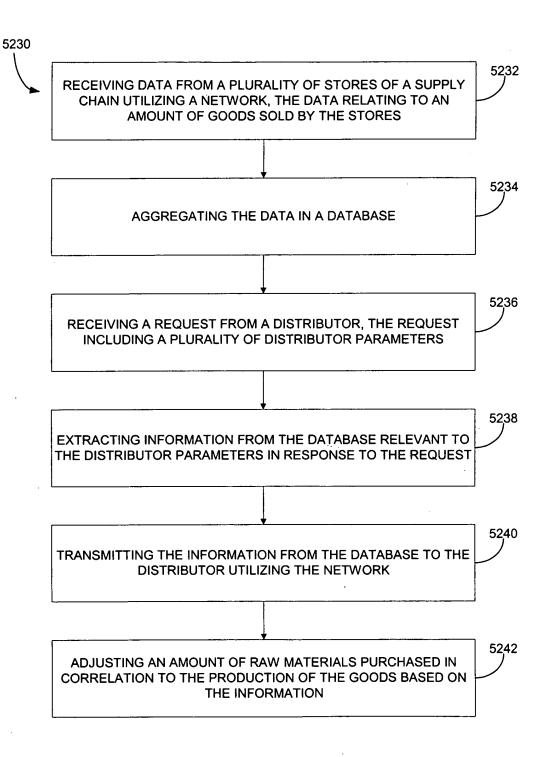


FIG. 52

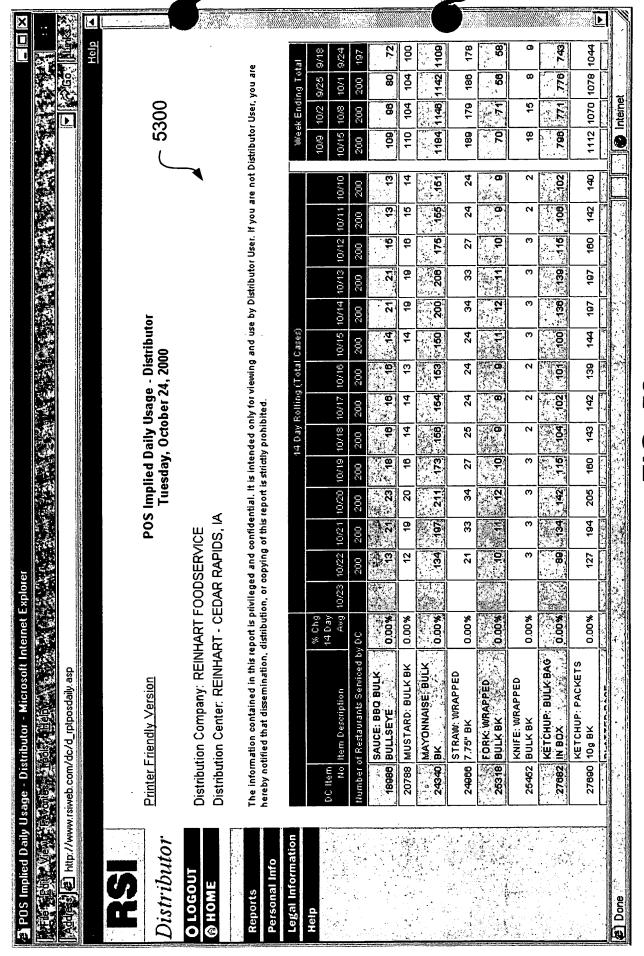


FIG. 53

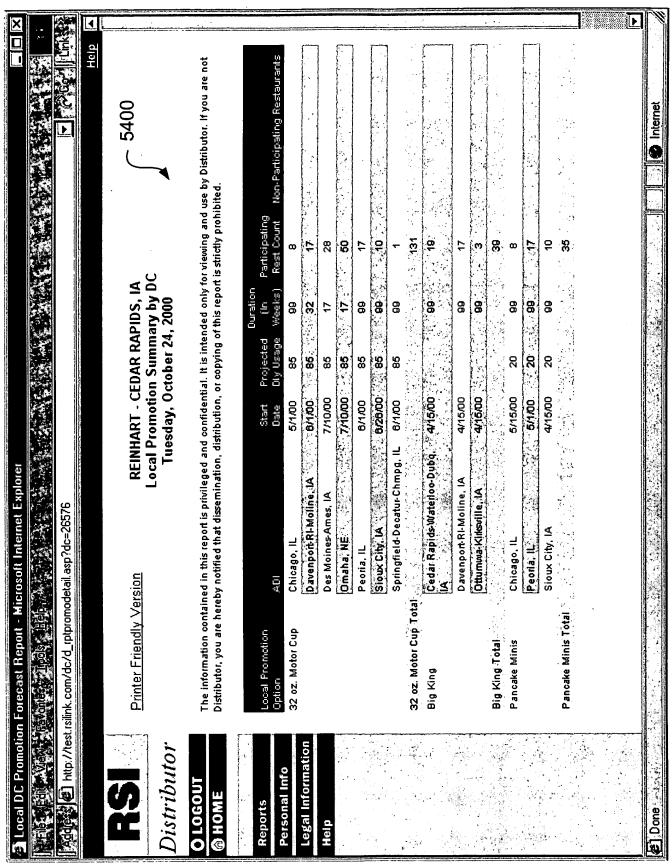


FIG. 54

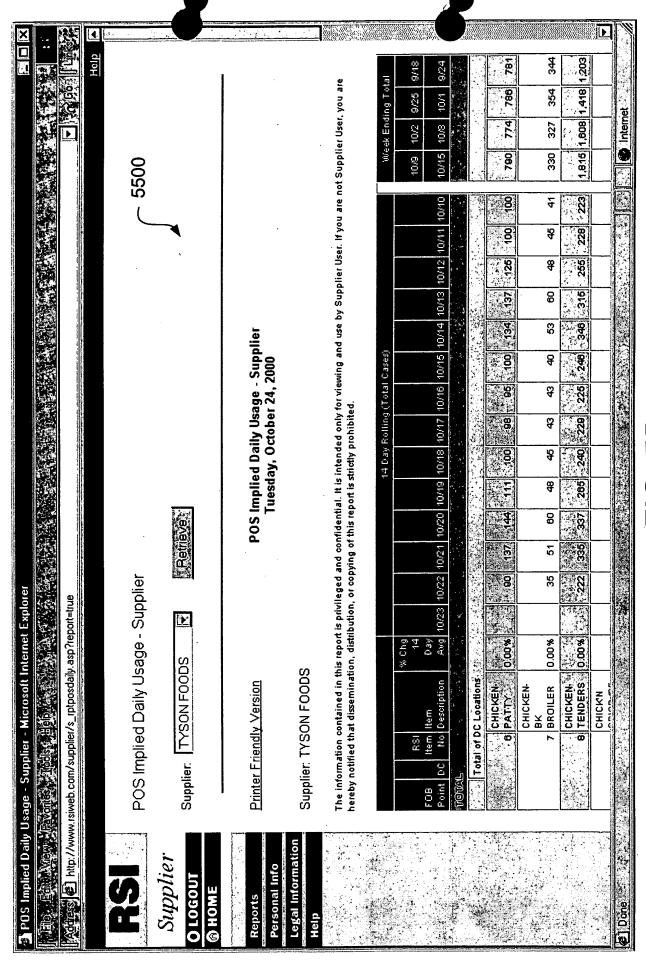


FIG. 55



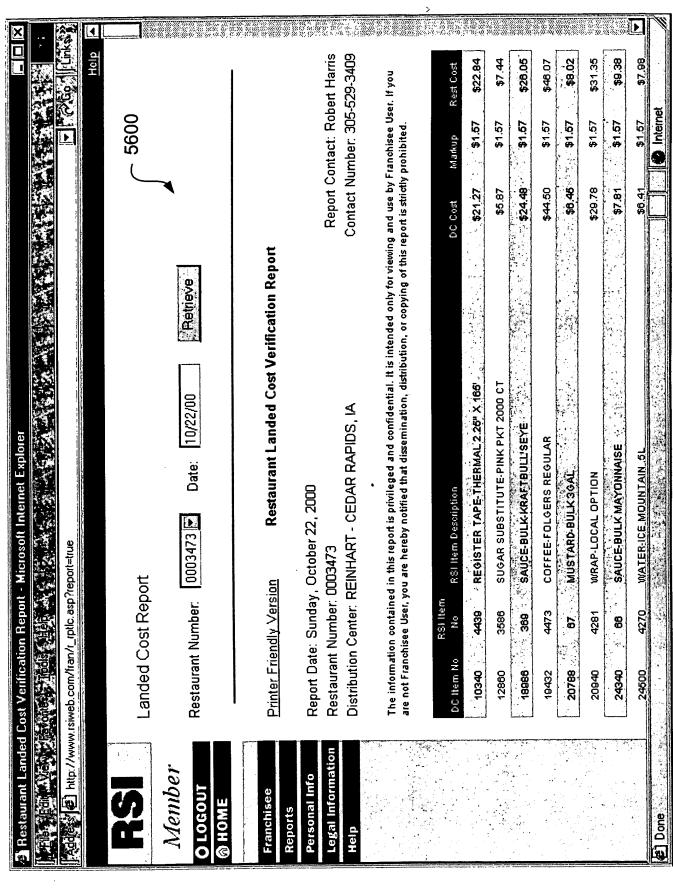


FIG. 56





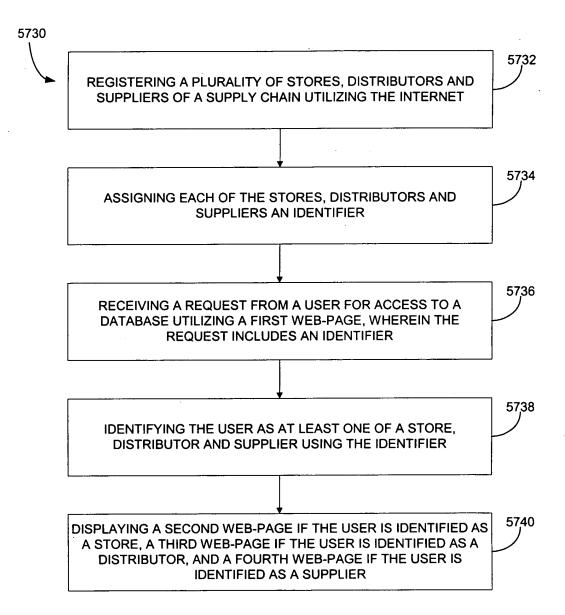
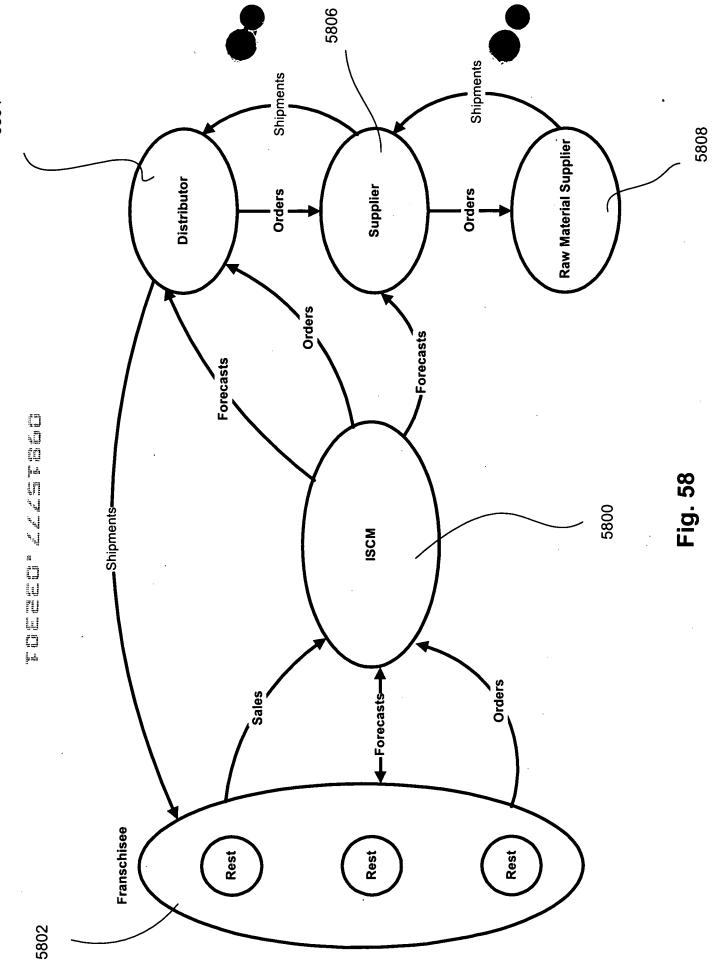


FIG. 57







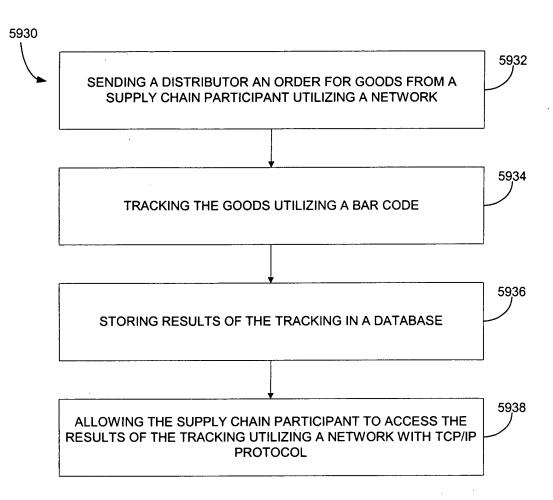


FIG. 59

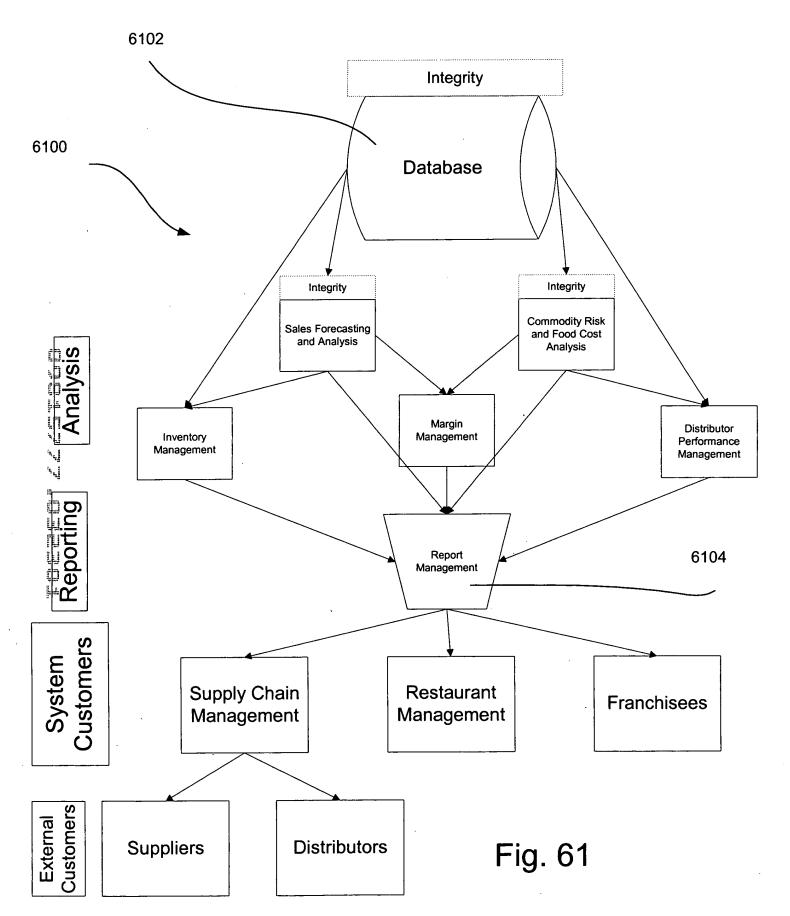
Fig. 60

Data Store

6012











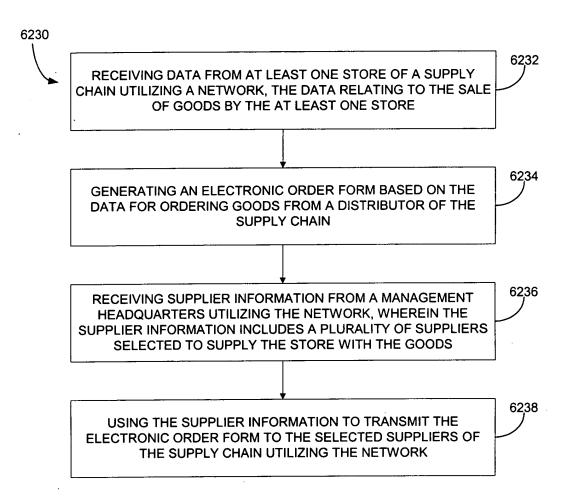
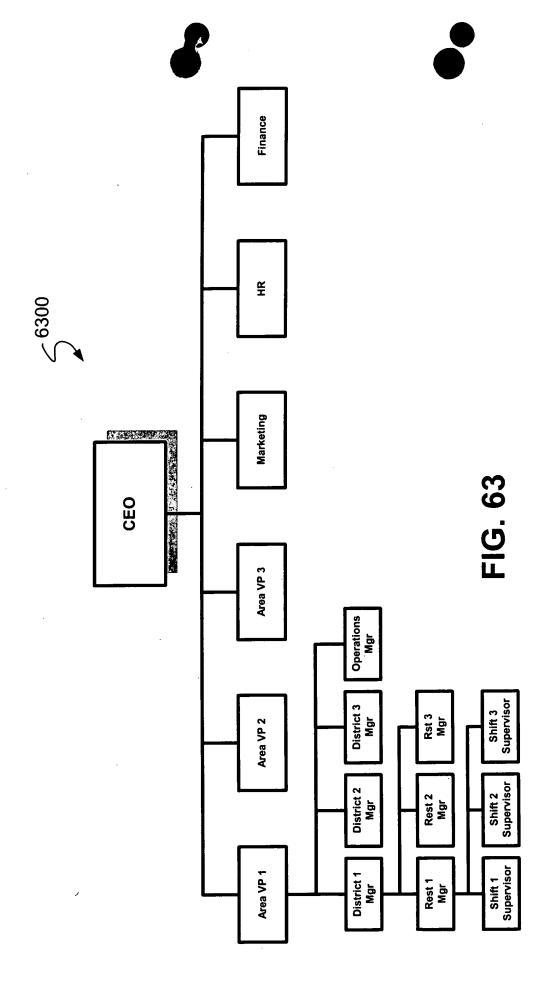


FIG. 62







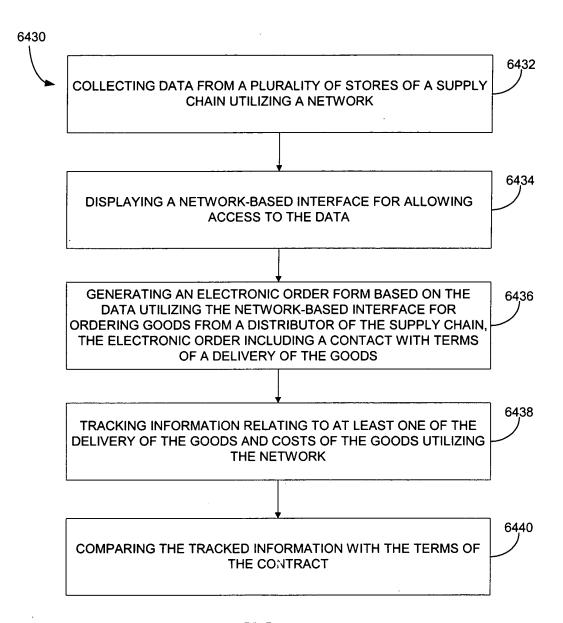


FIG. 64





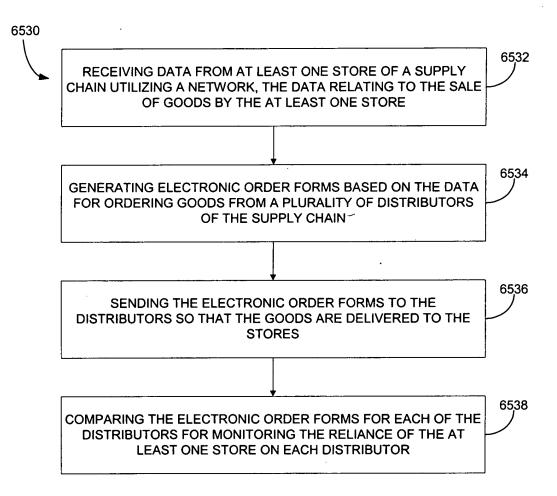


FIG. 65





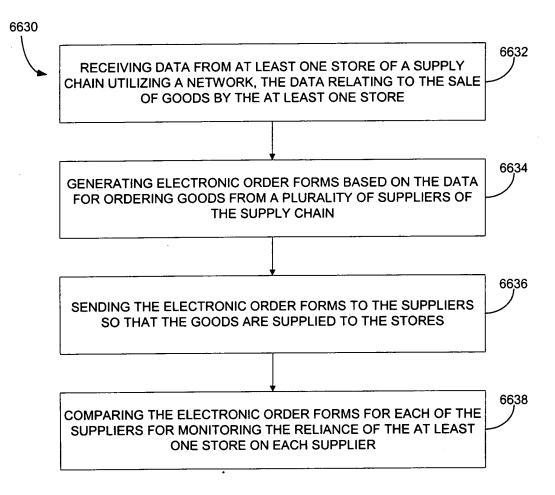


FIG. 66





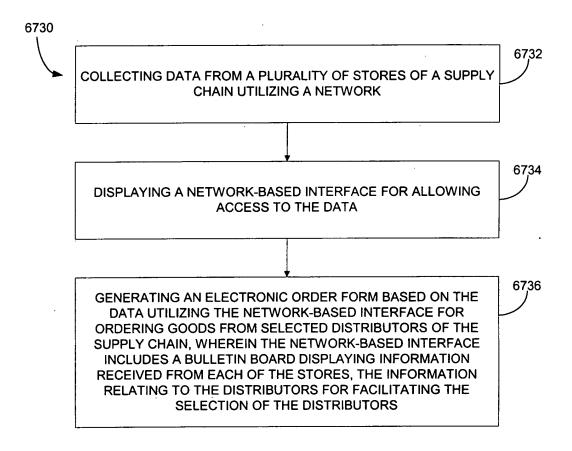


FIG. 67





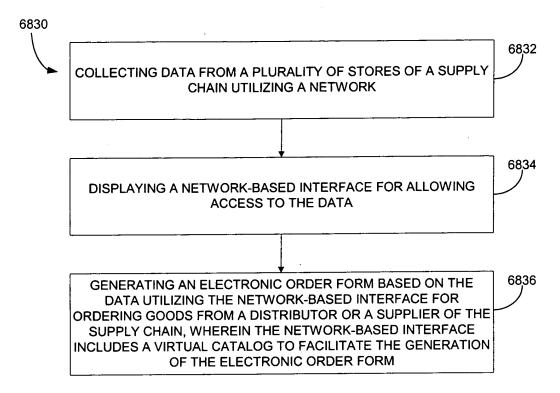


FIG. 68

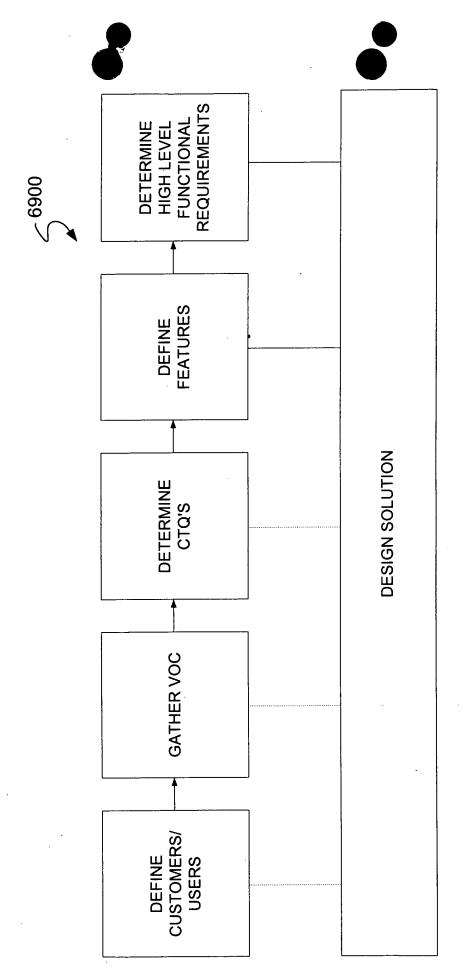


FIG. 69



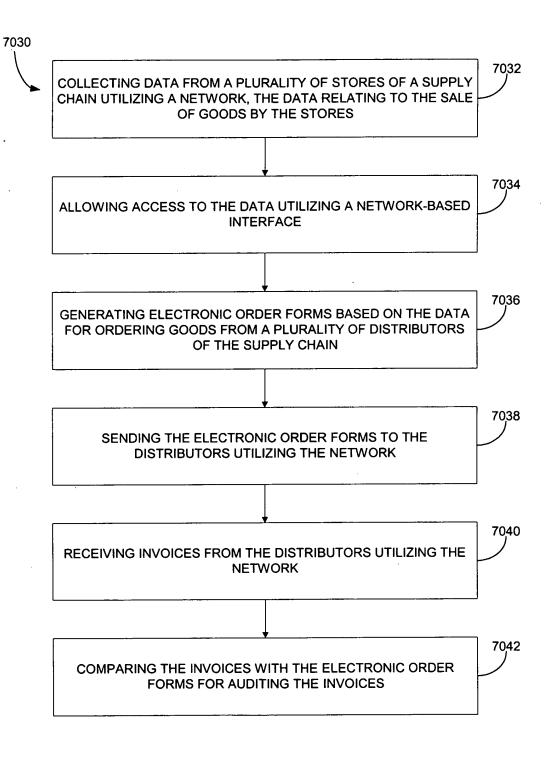


FIG. 70



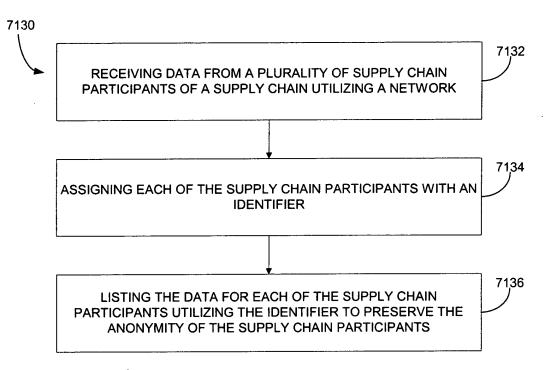


FIG. 71

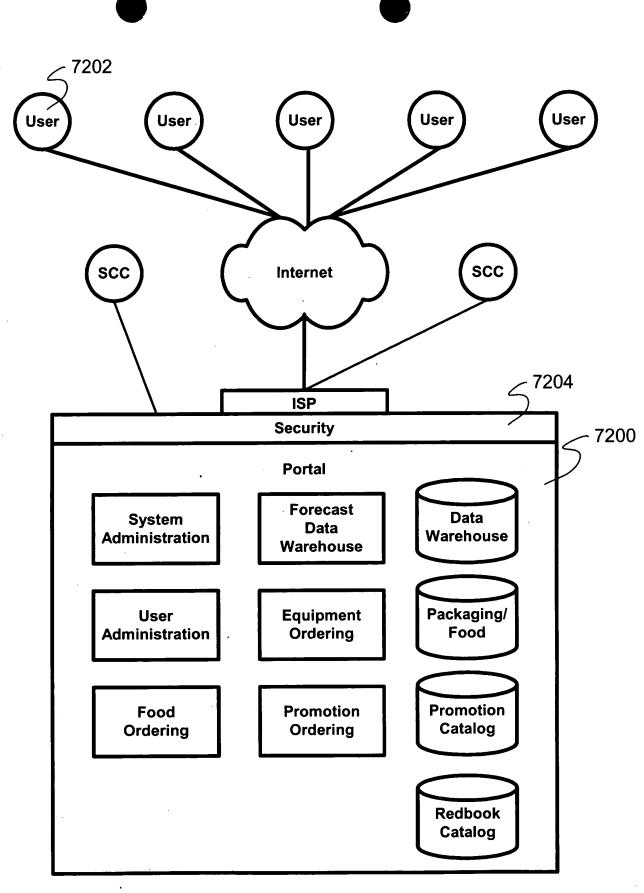


FIG. 72

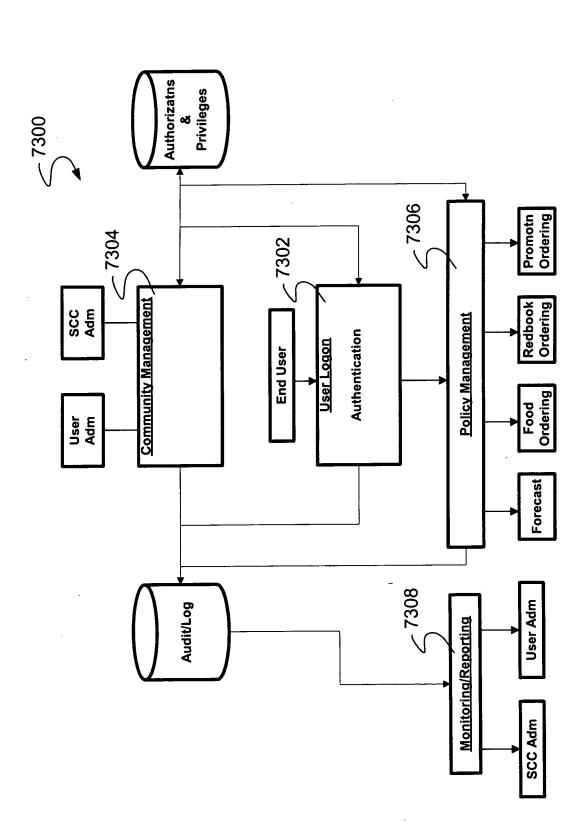


FIG. 73

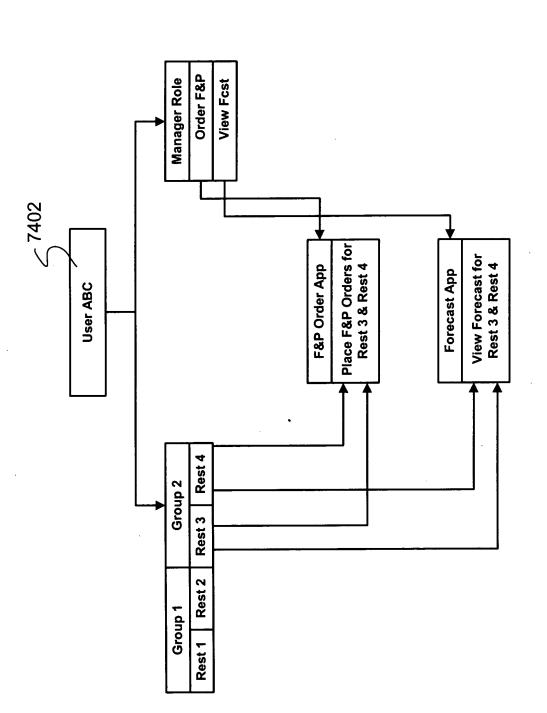


FIG. 74





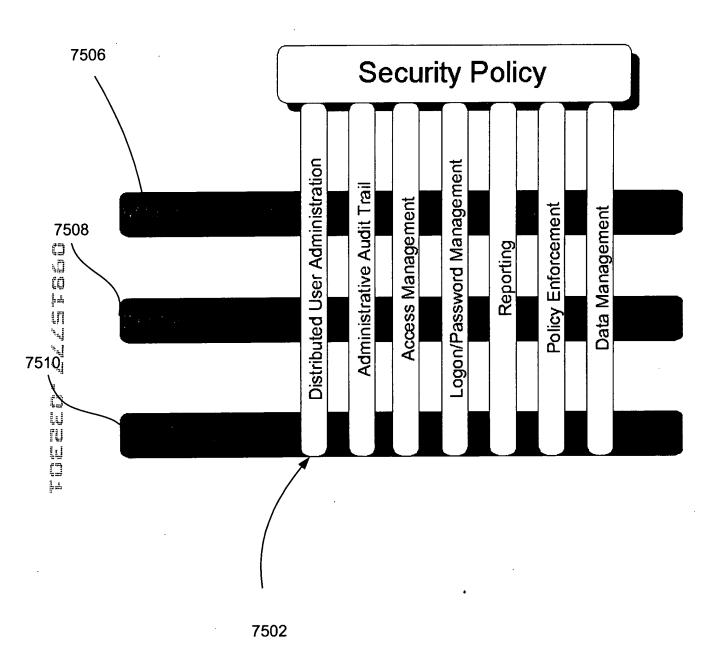


Fig. 75





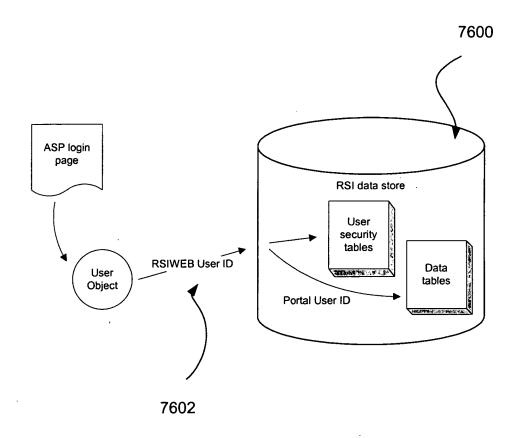


Fig. 76

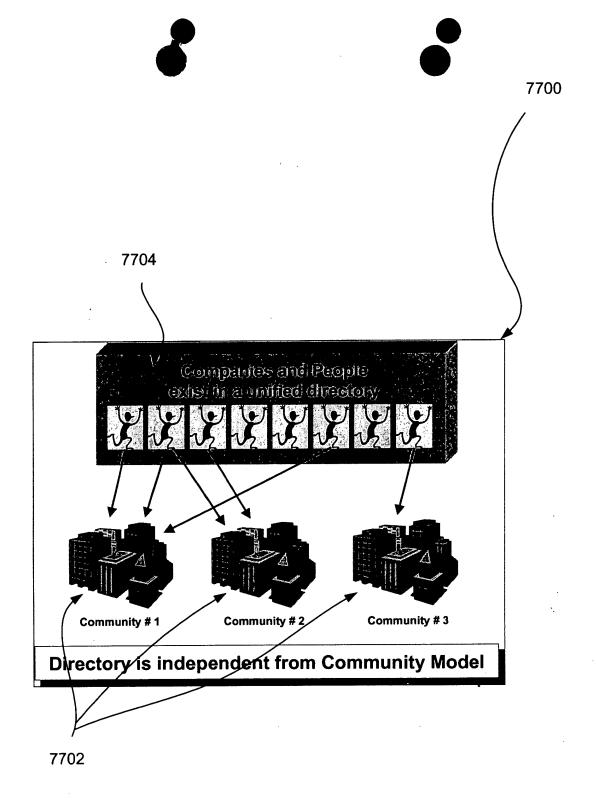


Fig. 77

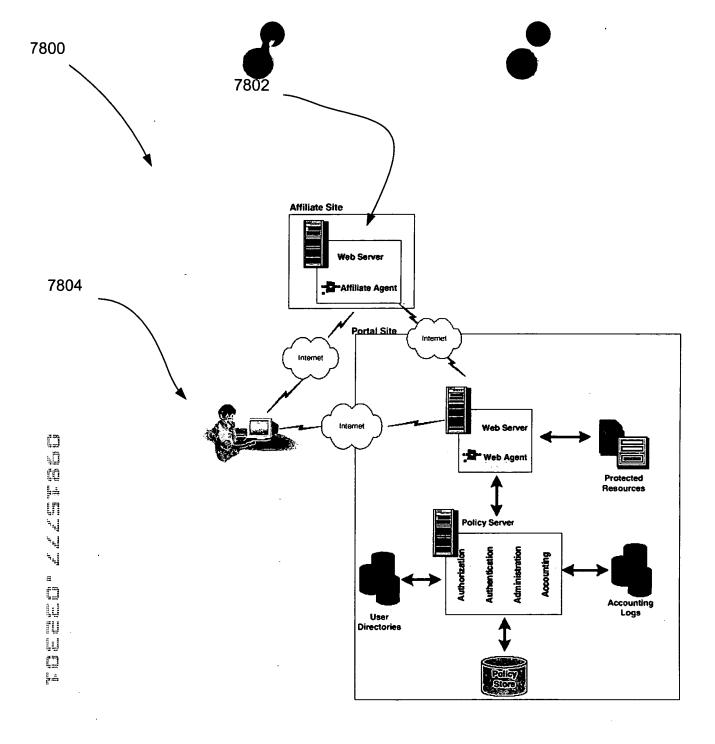
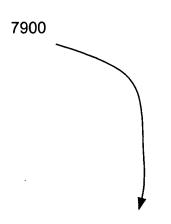


Fig. 78







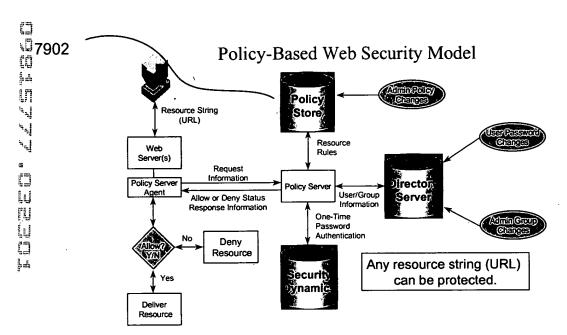


Fig. 79





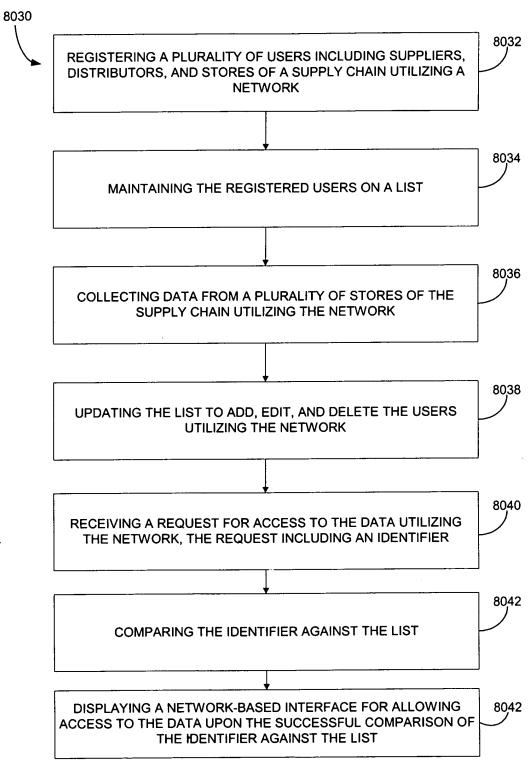
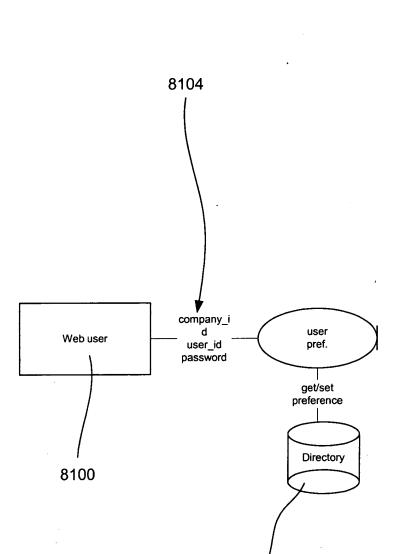


FIG. 80



8102

Fig. 81





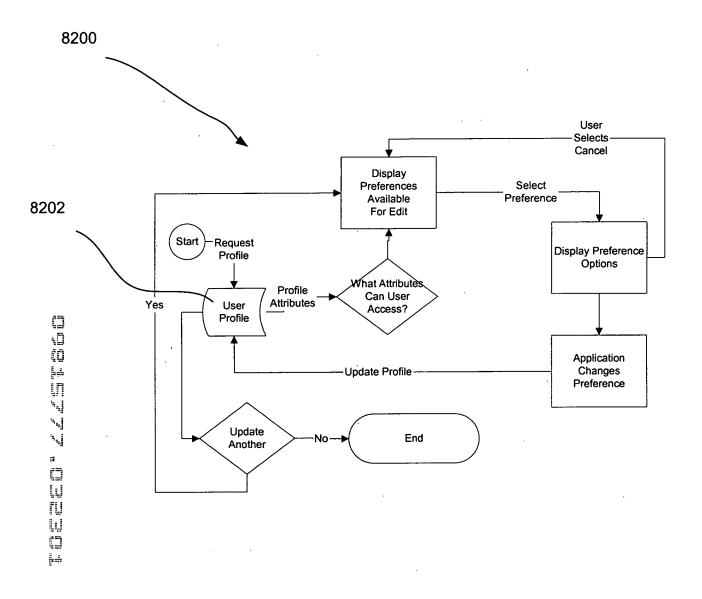


Fig. 82

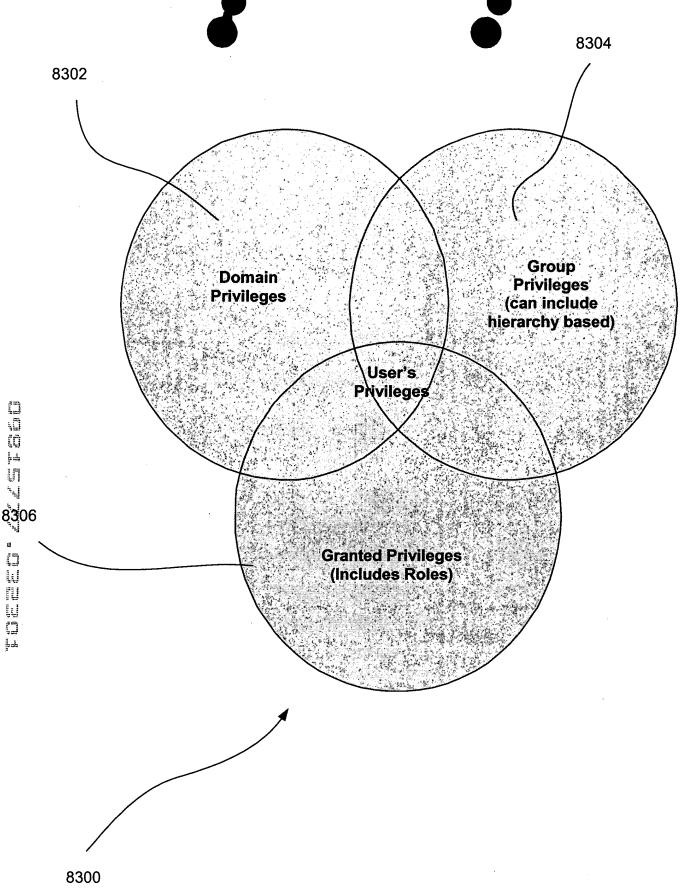
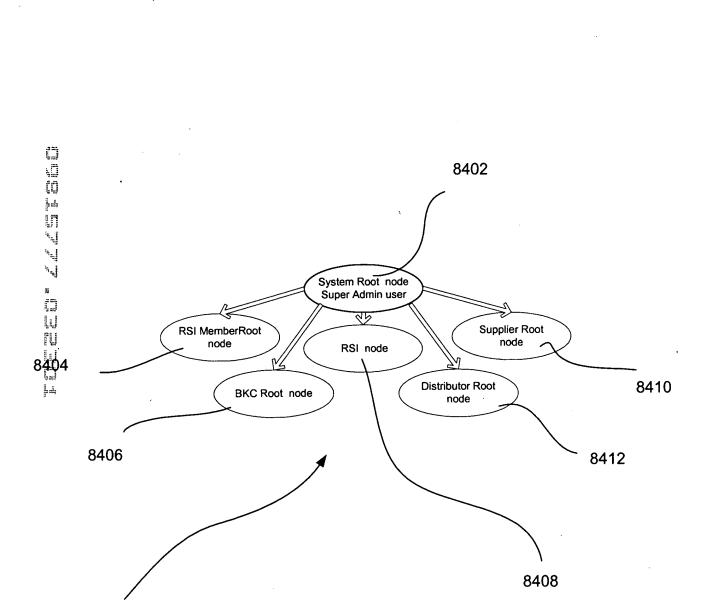


Fig. 83



8400

Fig. 84

8502

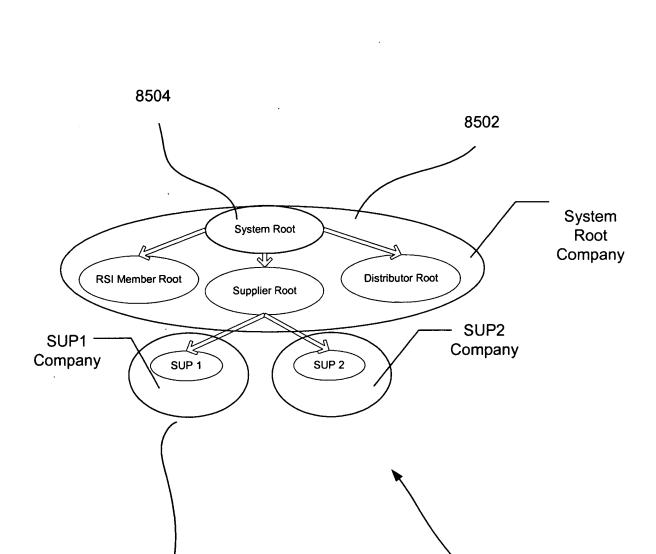


Fig. 85

8500

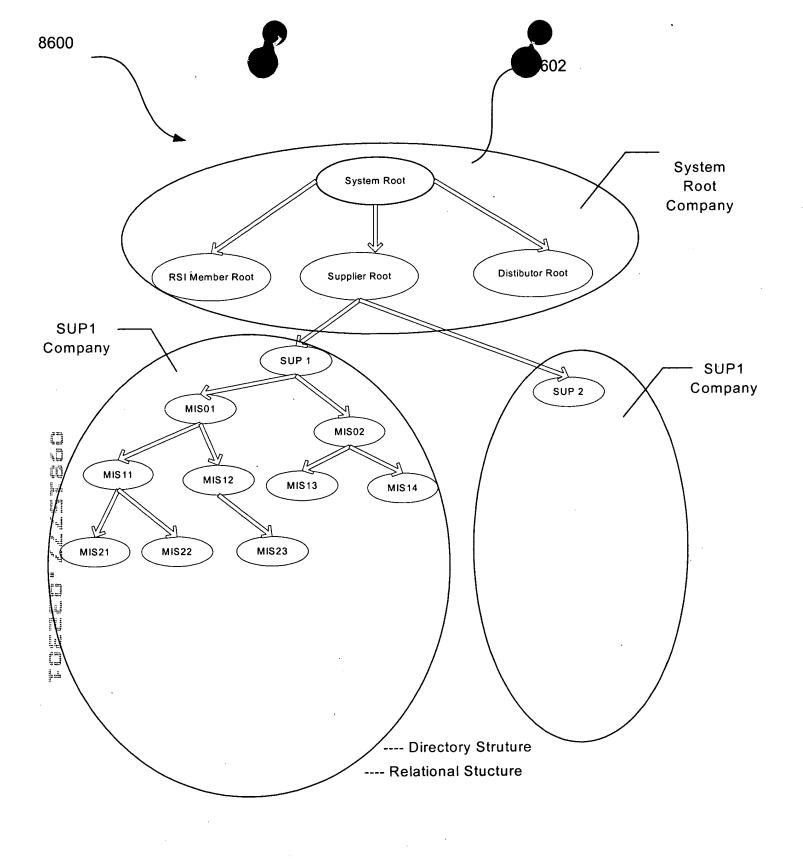


Fig. 86

Fig. 87

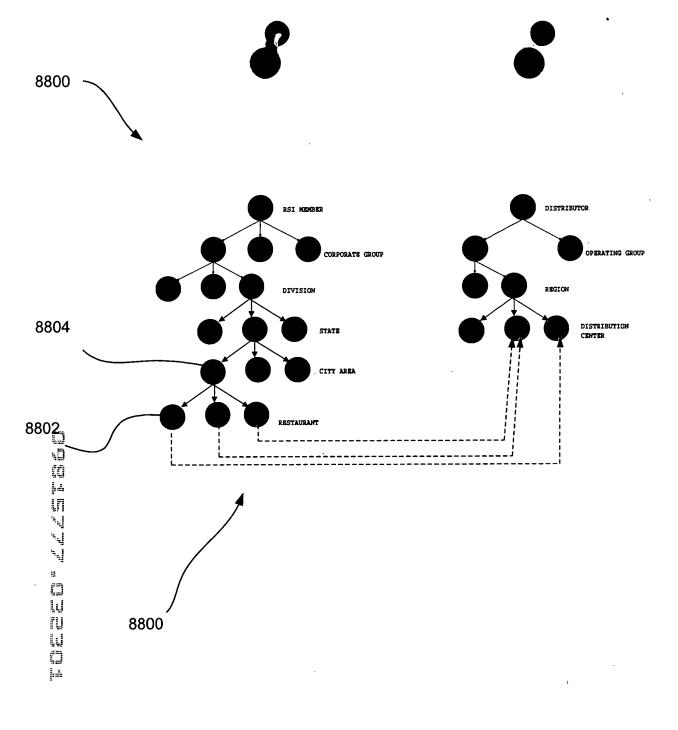


Fig. 88

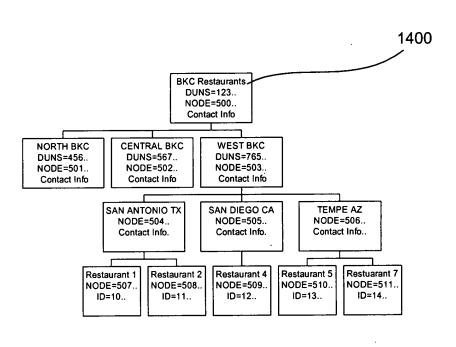


Fig. 89





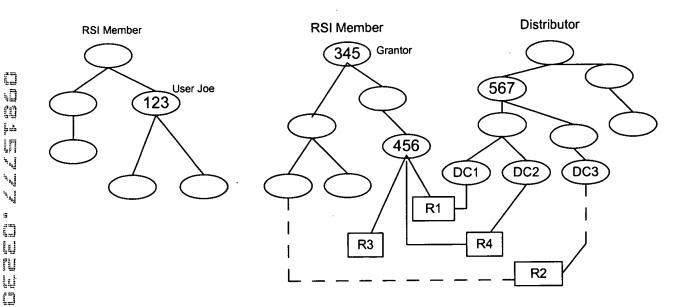


FIG. 90

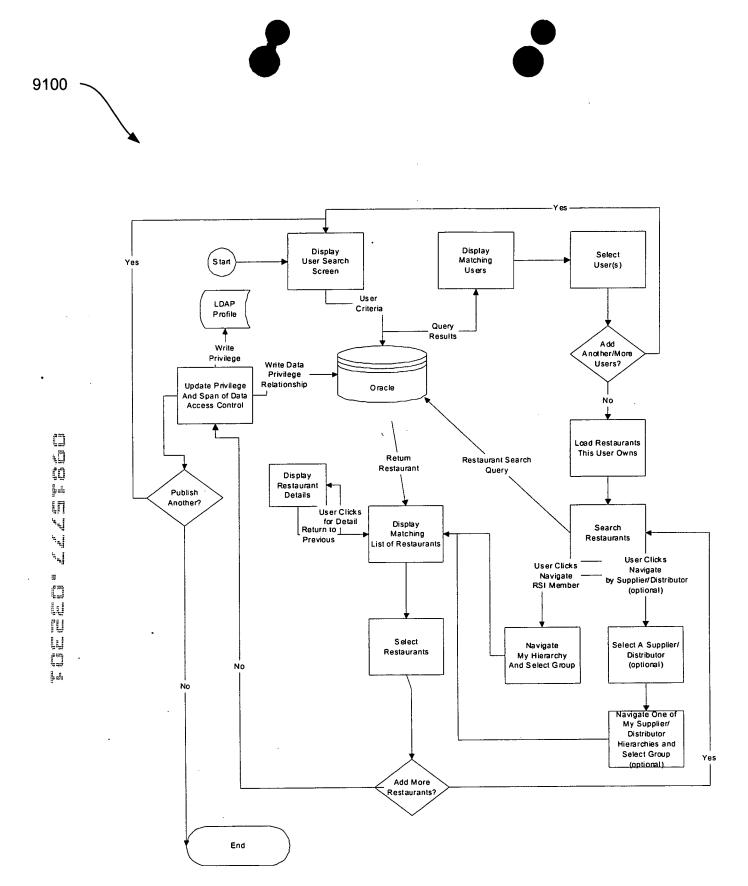


Fig. 91





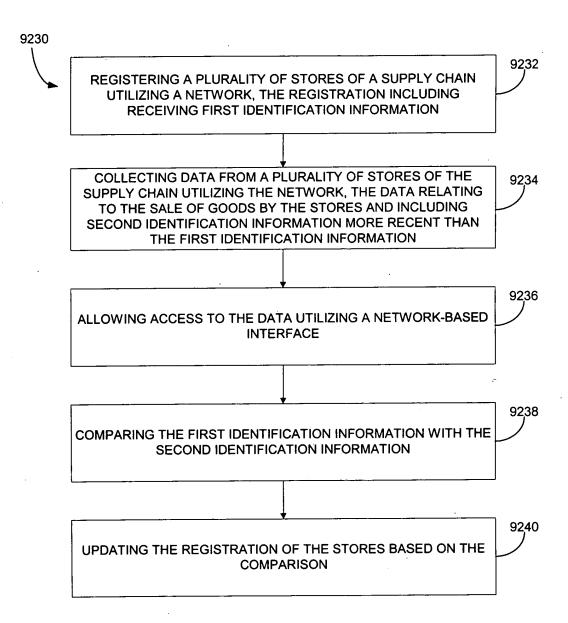


FIG. 92





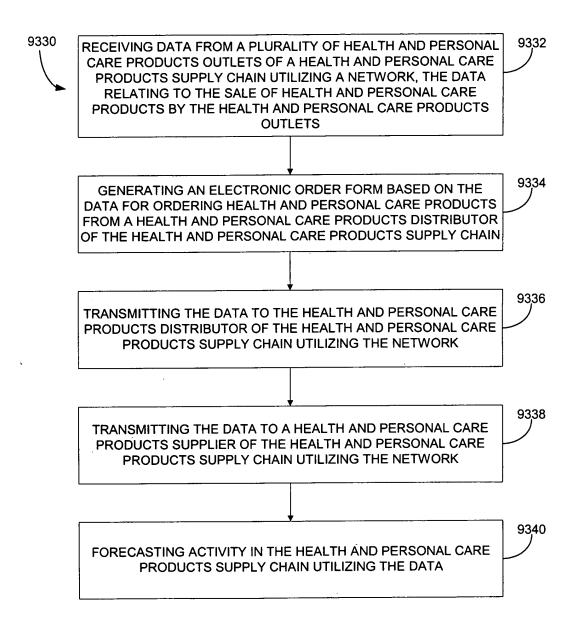


FIG. 93





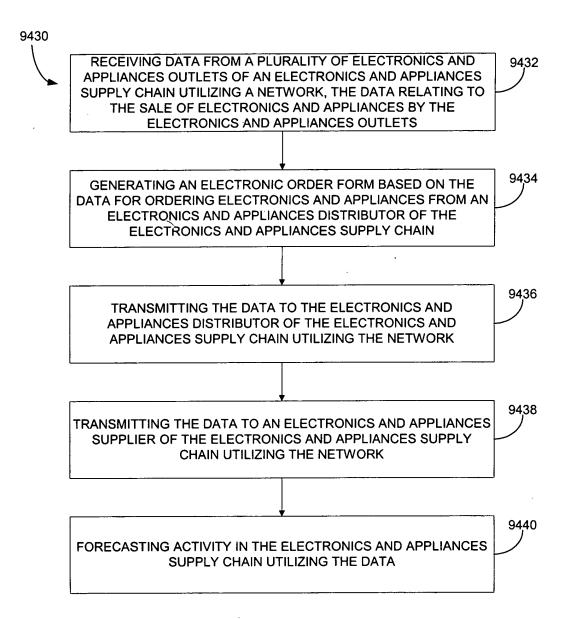


FIG. 94



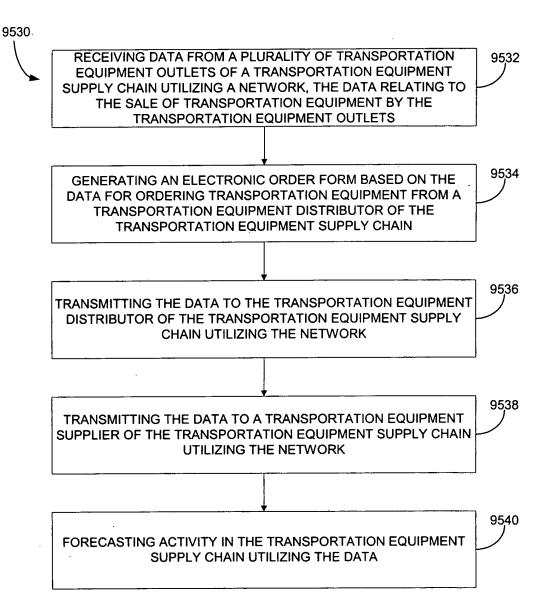


FIG. 95





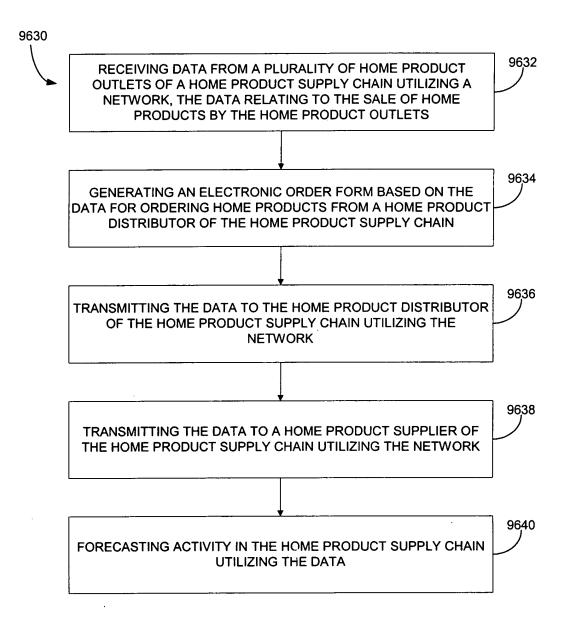


FIG. 96





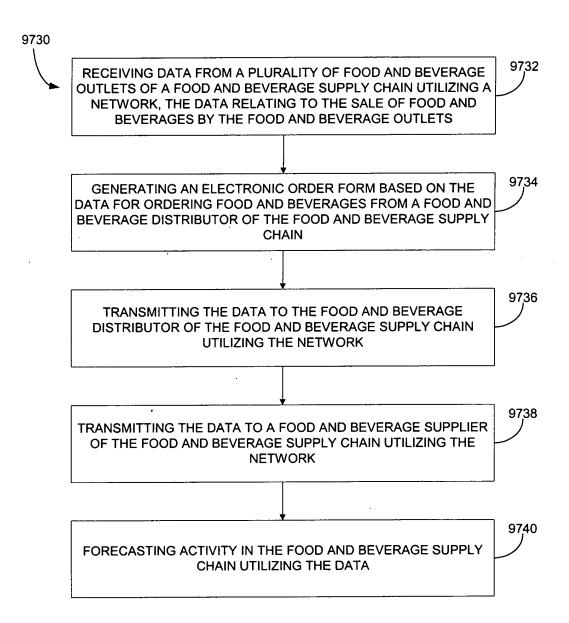


FIG. 97





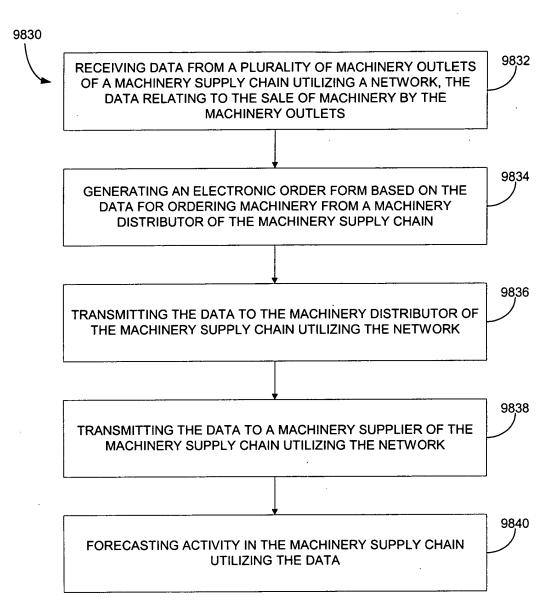


FIG. 98



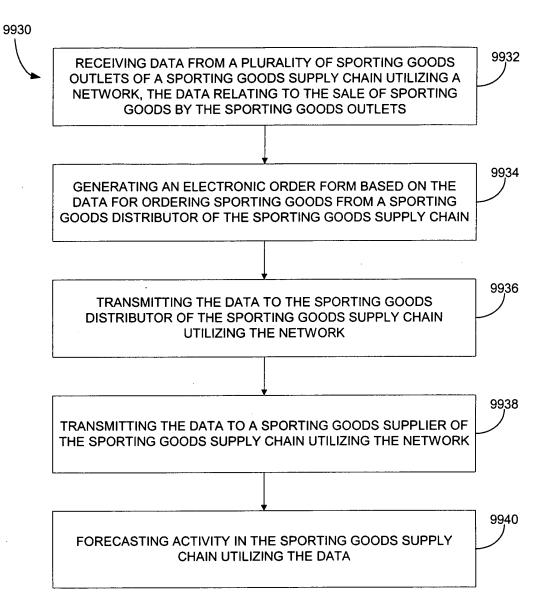


FIG. 99





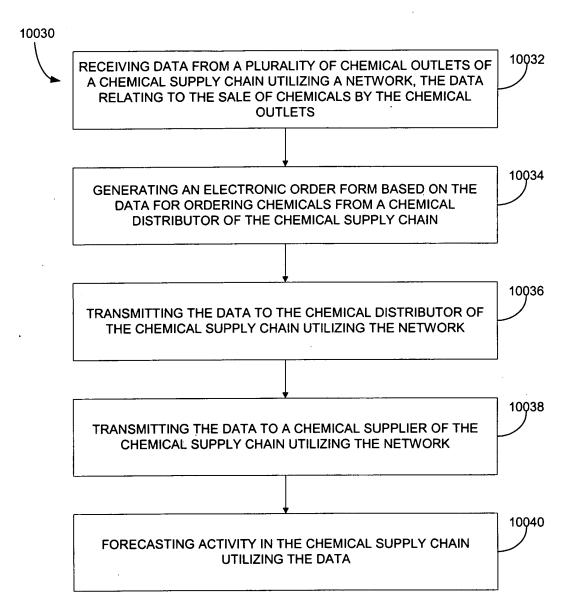


FIG. 100



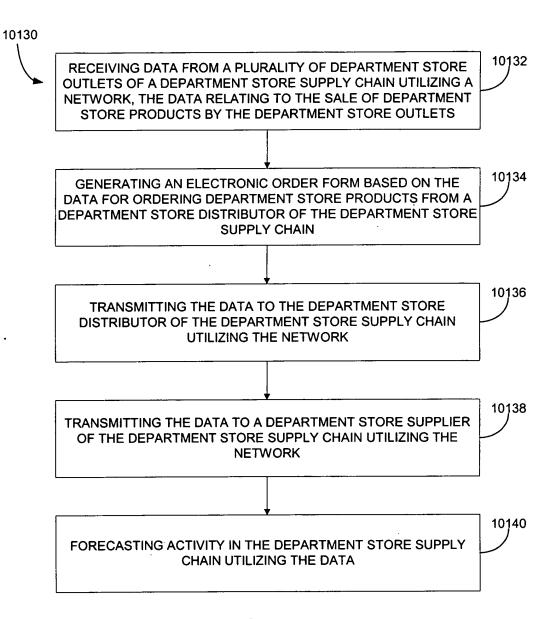


FIG. 101



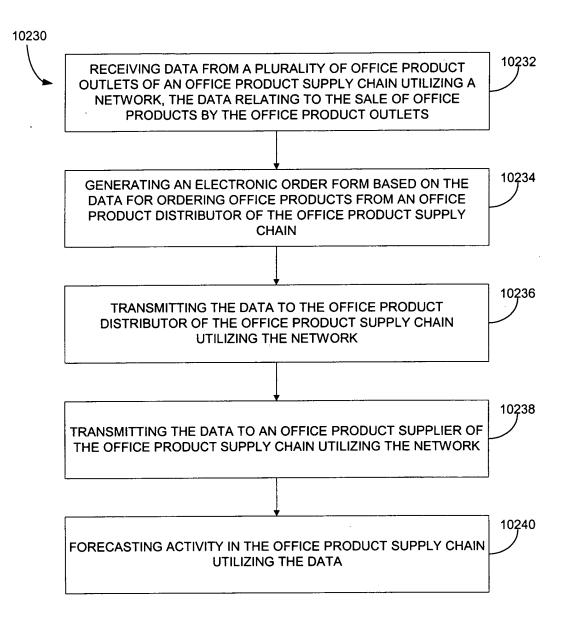


FIG. 102A



10260 ح

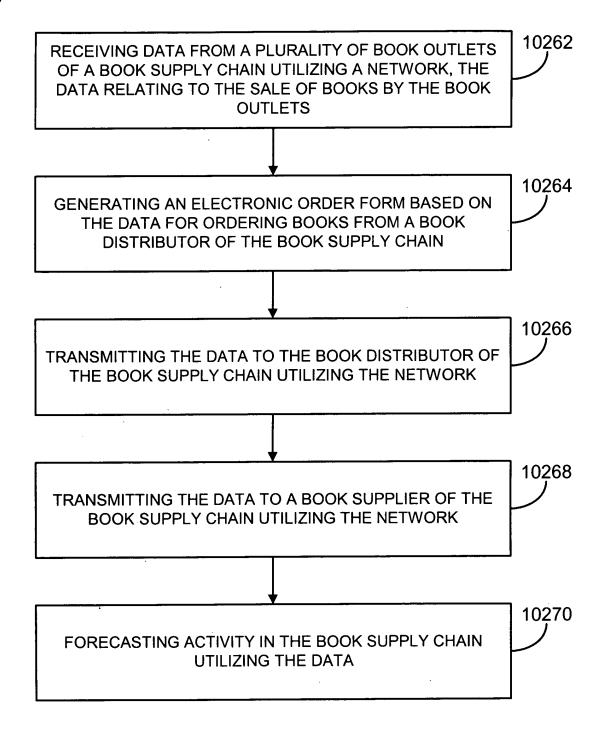


FIG. 102B



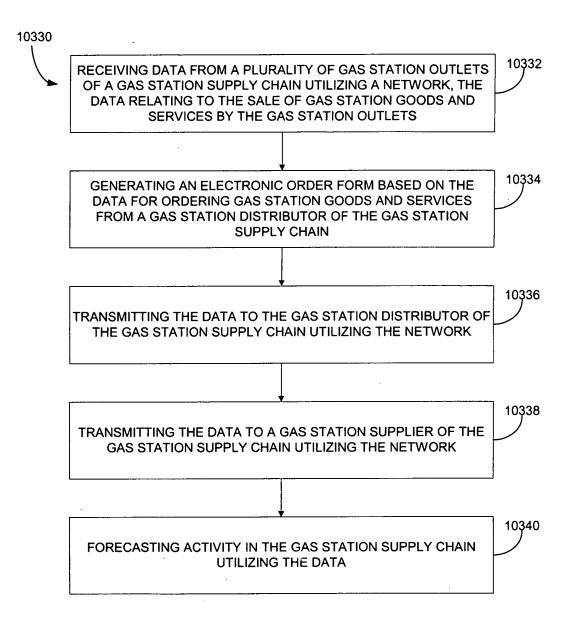


FIG. 103





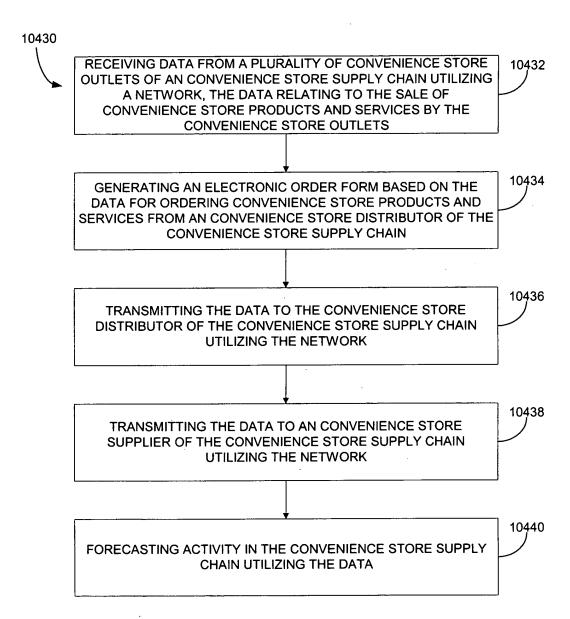


FIG. 104A



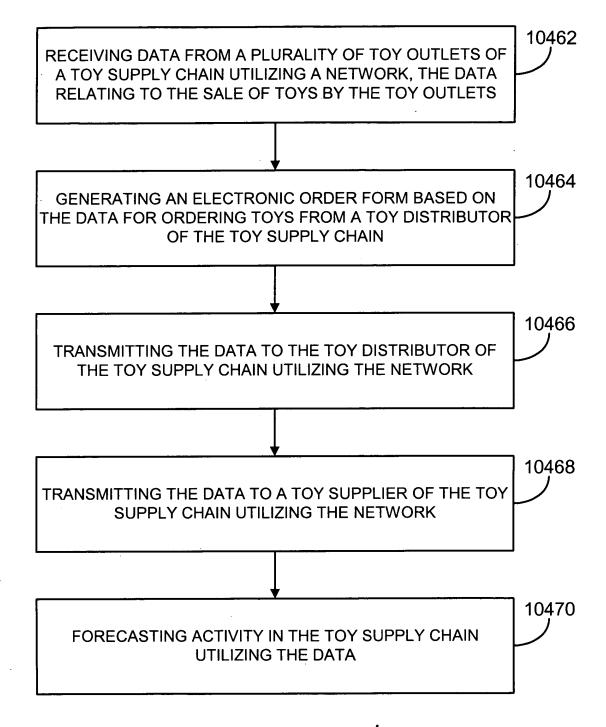


FIG. 104B





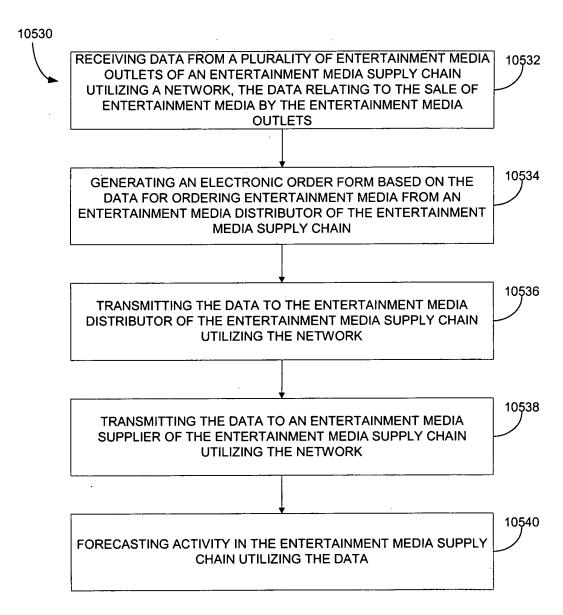


FIG. 105





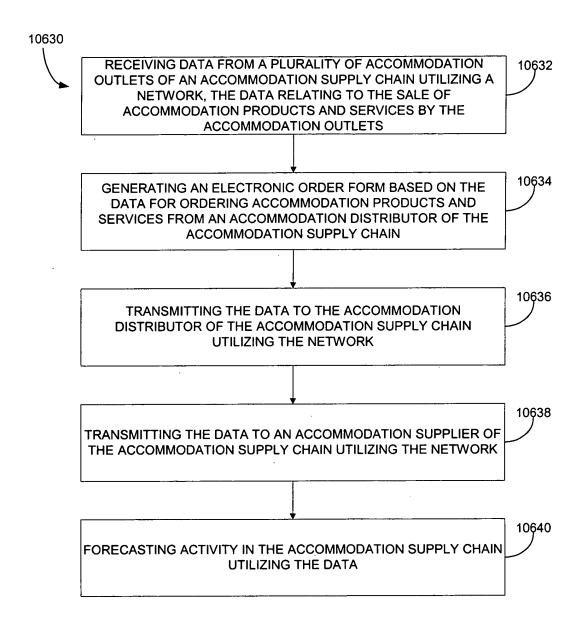


FIG. 106



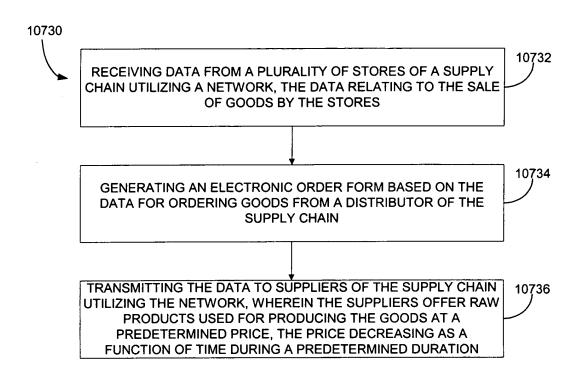


FIG. 107

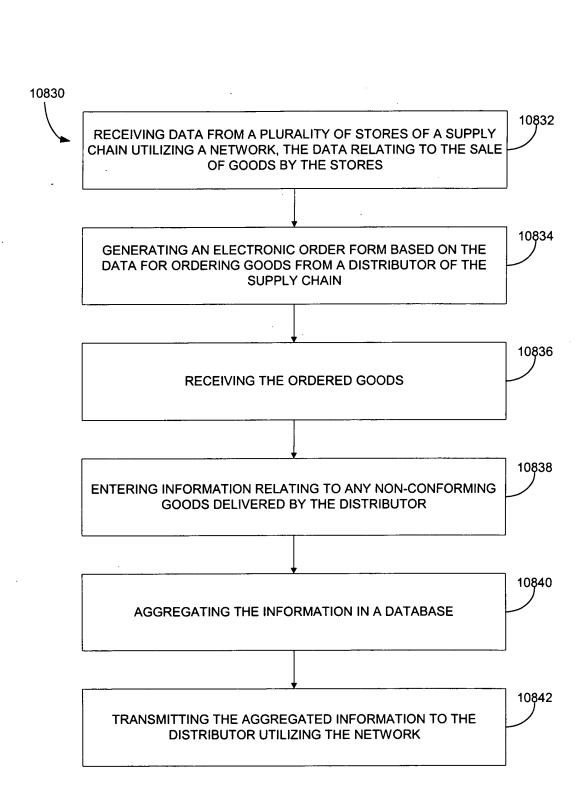


FIG. 108

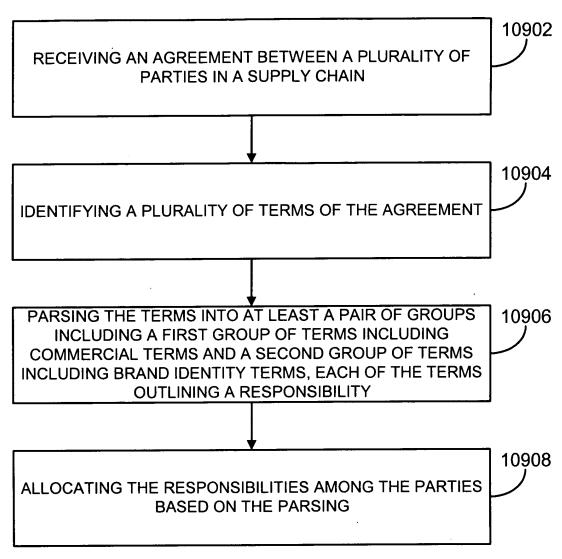


FIG. 109





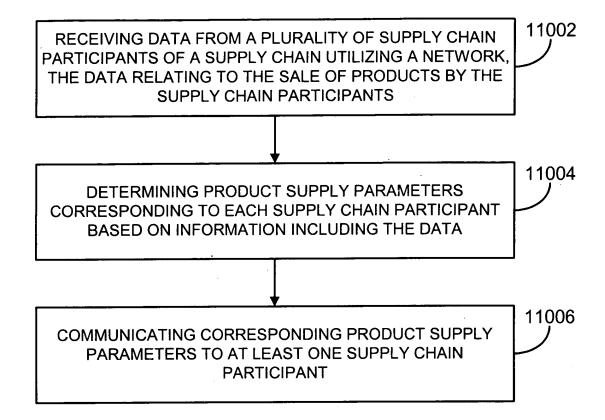


FIG. 110





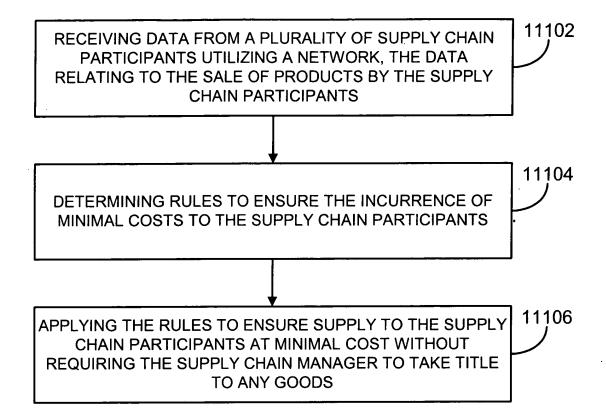


FIG. 111



11202 SELECTING ONE OF A PLURALITY OF CONTRACTS 11204 TRANSMITTING THE SELECTED CONTRACT TEMPLATE TO A SUPPLY CHAIN PARTICIPANT 11206 RECEIVING DATA FROM SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS 11208 ENFORCING THE CONTRACT TEMPLATES IN ACCORDANCE WITH THE DATA

FIG. 112

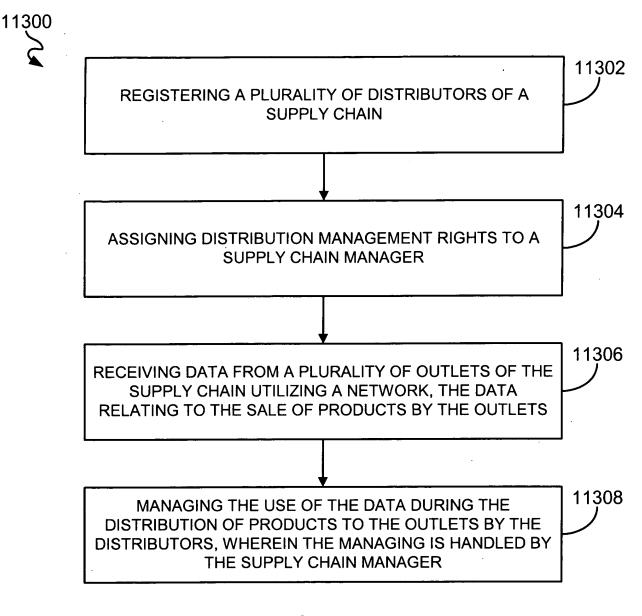


FIG. 113

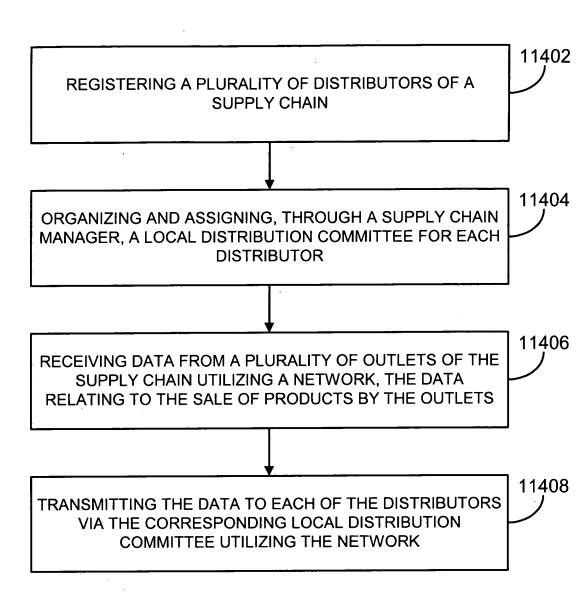


FIG. 114

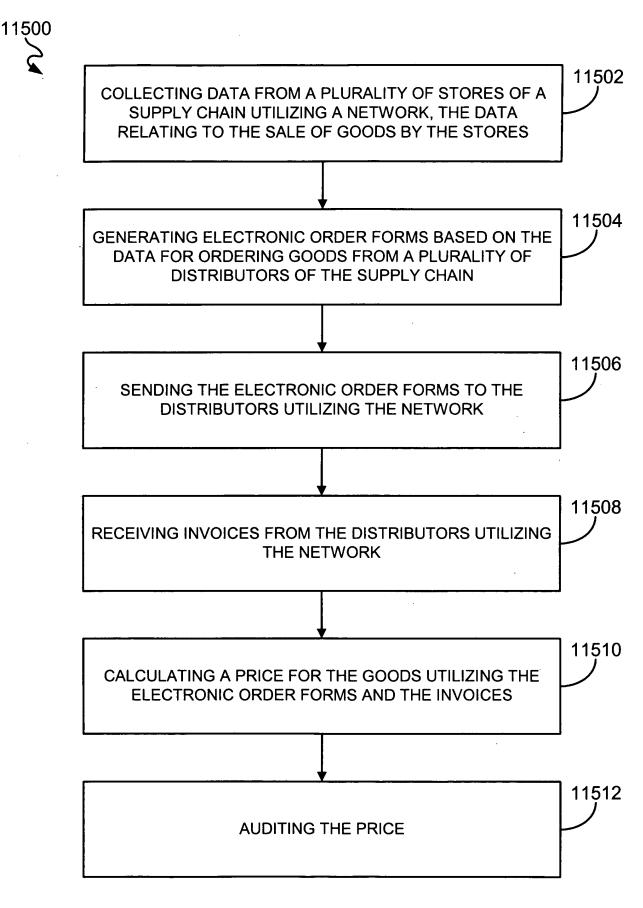


FIG. 115

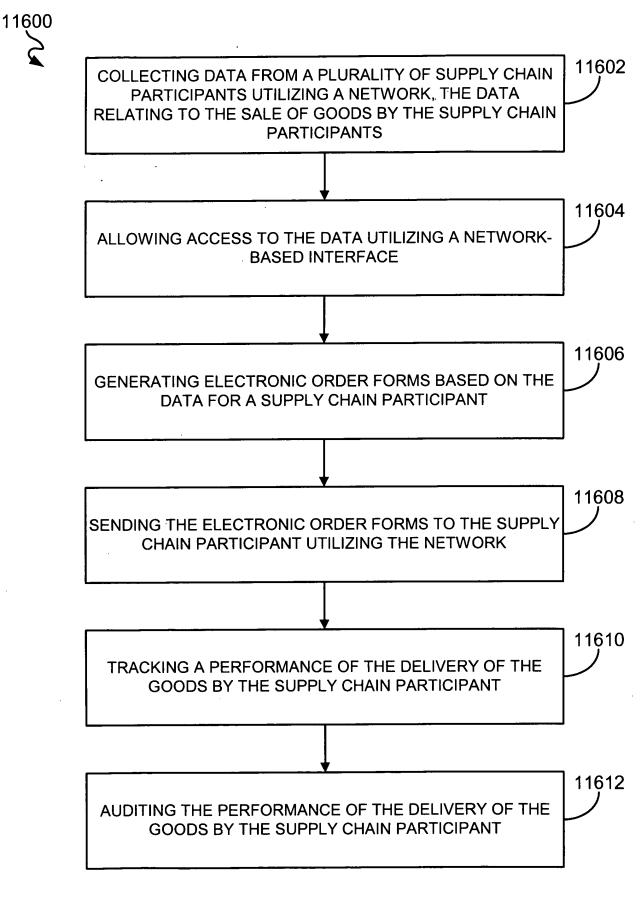


FIG. 116

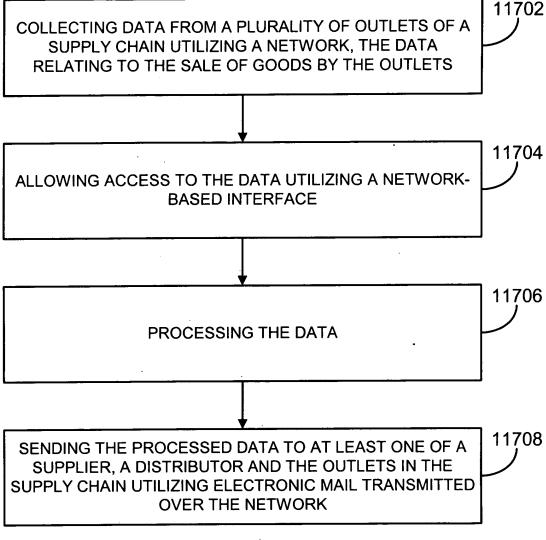


FIG. 117

FIG. 118

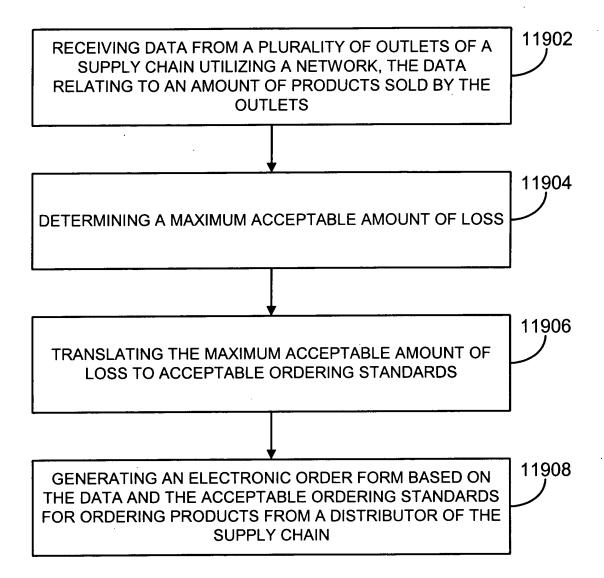


FIG. 119

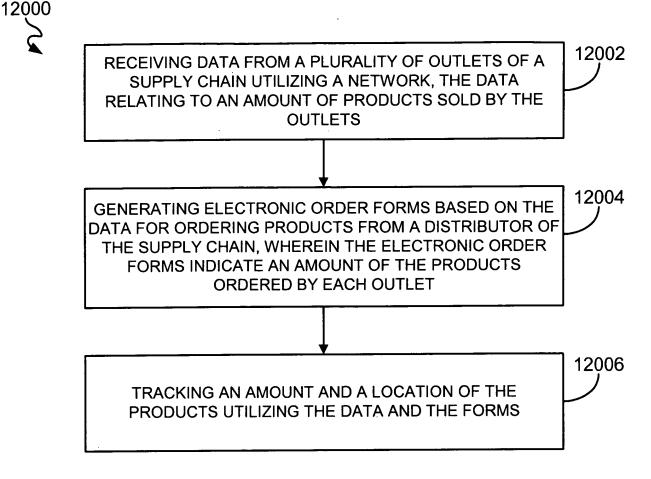


FIG. 120

1.1 C C

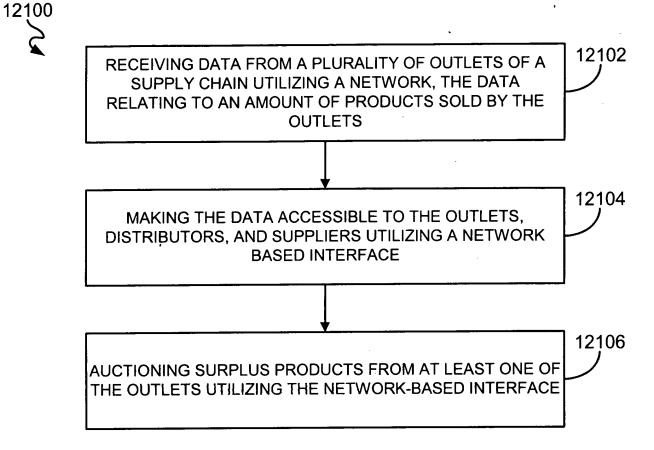


FIG. 121

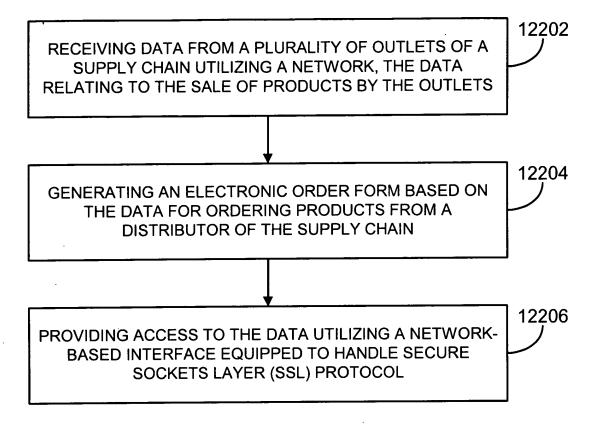


FIG. 122

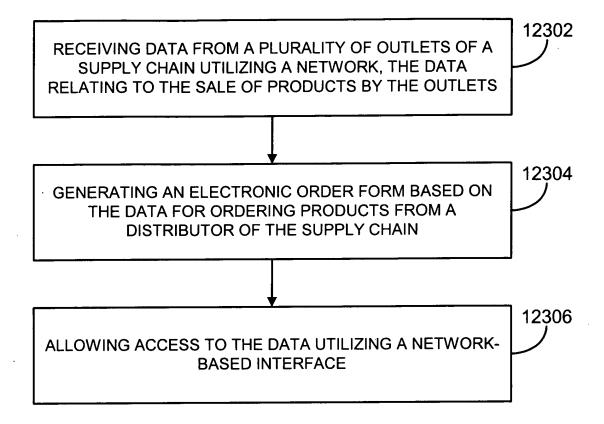


FIG. 123

Ö

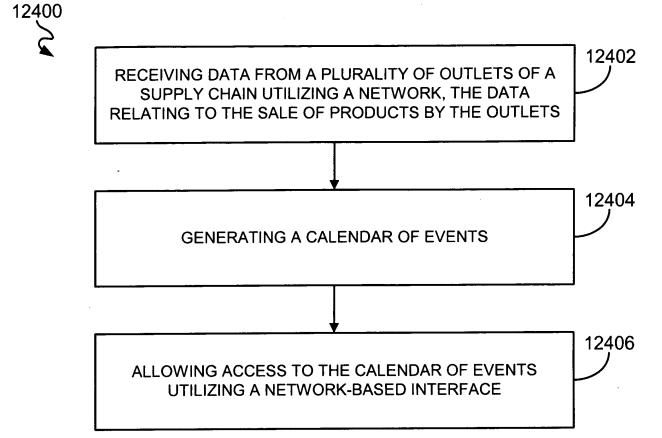


FIG. 124

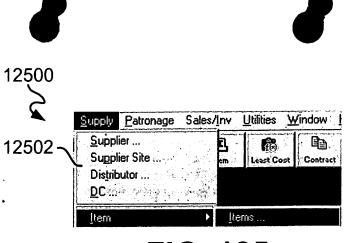


FIG. 125

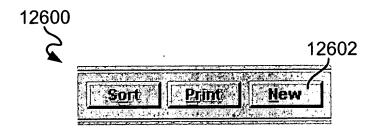


FIG. 126

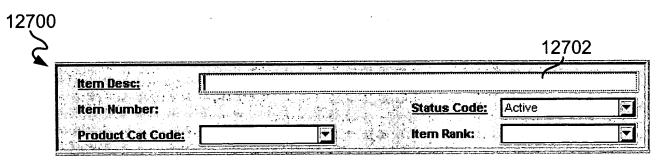


FIG. 127



Landed Cost by Distribution Center

Item	Inv FOB Fre	Freight L	Landed Routing
Bag - Medium	4.85	0.23	5.08 TL
Bag - Large	6.7	0.23	6.93 TL
Biscuits - Frozen	12.33	1.15	13.48 TL
Brush - Pot, Long Handle	40.2	2.02	42.22 TL
Brush - Pot, Short Handle	24	1.39	25.39 TL
Carton - Breakfast	16.59	7.	17.69 RDC
Carton - Large Fry	29.91	0.81	30.72 RDC
Carton - Medium Fry	18.92	0.73	19.65 TLMIN

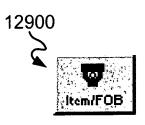


FIG. 129

Supplier Item Desc:			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Kem N	
Current:	` (C) Ye	s 🔘 No 🦠	107	Tie Qty:	
tems per Case: 🎺	5000			High Qty:	
Innerpack Contents	5M 000)		Cases Per Pallet:	
ltem Size:				Stacking Allowed:	
Case Length: 📜 📜			1-14 6 7	Universal Product Cod	le:
Case Width:]44	Cases Per Truckload:	1350
Case Depth:				Net Weight:	39.00
Case Dimension U/N	NCHE	S) 🦛		Gross Weight:	39.00
Item Cube:] 0.95	CUBIC FE	ET 🎎 !'	Weight U/M:	POUND(S)
ttem Shelf Life:			₹ €	BarCode:	Said Wall State of

FIG. 130

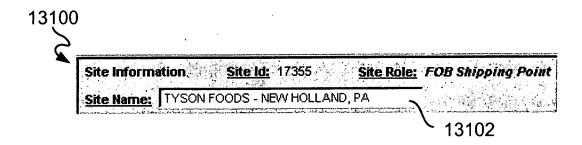


FIG. 131

Site Informa	ion and the c	ite id: :16:	FOR Shini	oina Point
Name		FARMINGDALE, NY	Railroad Nam	ie:
Status:	Active		Rail Sidings:	

FIG. 132

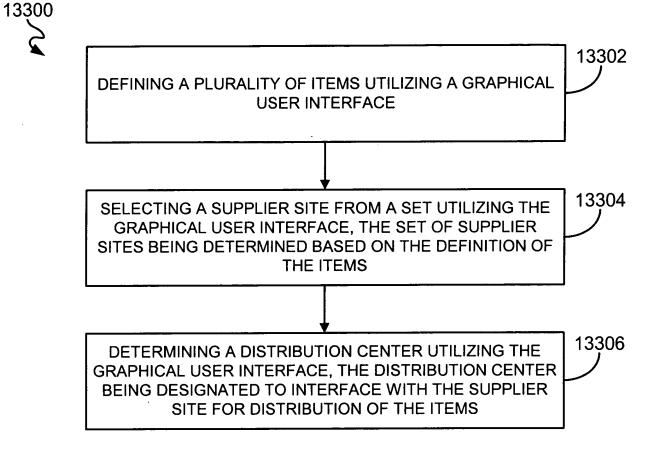


FIG. 133

13400



FIG. 134

13500

LO DC	Supplier FOB Point 🚕 🗻
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, N	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB 😘	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL





13800 **E** Contract

FIG. 138

Min Ordr	UM	Slip	Deliv.
ή	TRUCKLOAD(S	Pallet	
1	TRUCKLOAD(S	Pallet	

FIG. 139

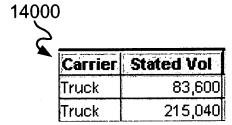


FIG. 140

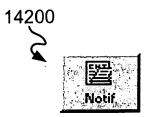


FIG. 142



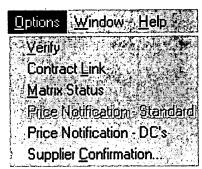


FIG. 141

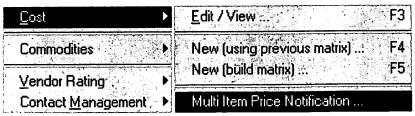


FIG. 143

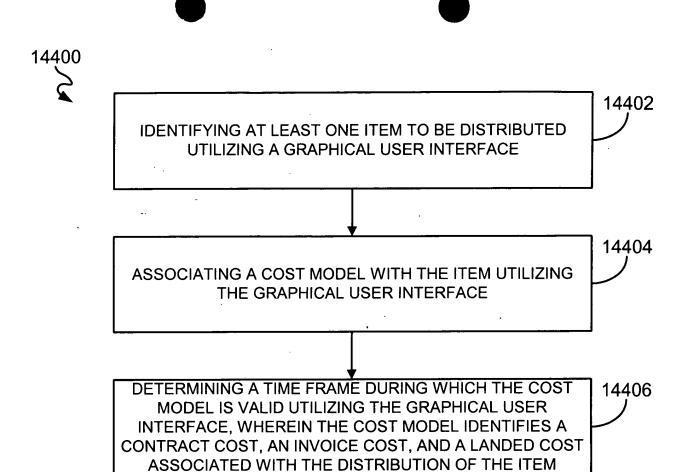


FIG. 144



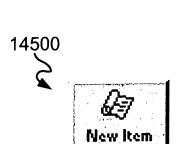


FIG. 145

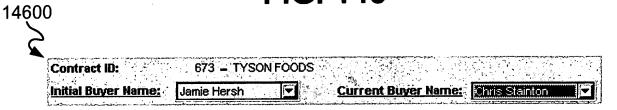


FIG. 146

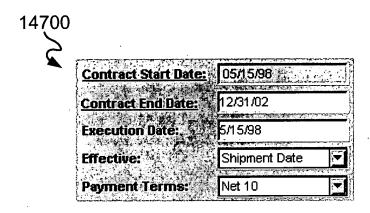


FIG. 147

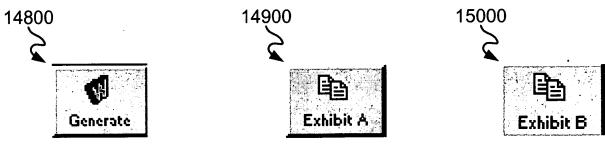


FIG. 148

FIG. 149





	Territoria de la compansión de la compan		*
ttem Description	Cost Matrix End Date	Contract End Date	No End Date
DEEF - 77%	C) 8/1/98	€ 2/24/08	○No Date
BEEF-WHOPPER 4.0 OZ	C 8M/98	© 2/24/08	ONo Date
BEEF-WHOPPER JR. 2.8 OZ.	<u> </u>	·C 2/24/08	

FIG. 151

15200



FIG. 152

15300



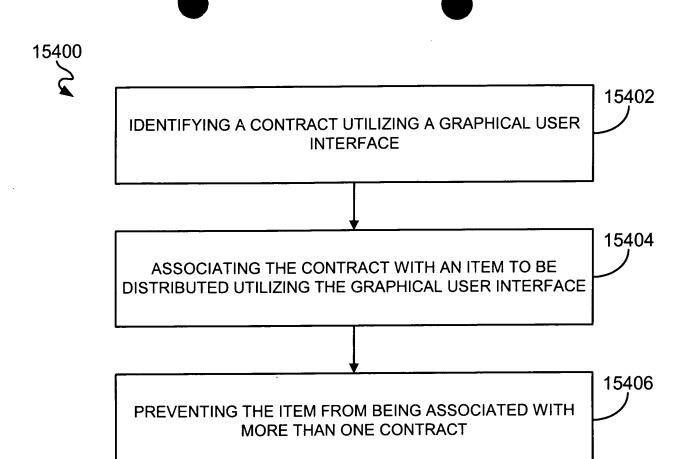


FIG. 154

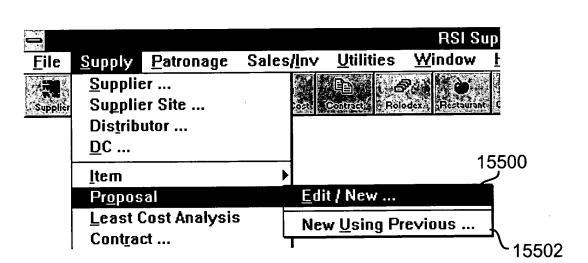


FIG. 155





•		Proposa	l - Foam	Hot Cup	s & Poly	styrene L	ids		TA
Main Info	Items	Suppliers	DCs FO	B Price	DC/Rest.	Usage	Templates	View Bid	
Proposal In	rformati	on				:	i din yi		
Pro	posal II	1021 <i>(1)</i>				Propos	al Due Date:	06M 2/97	
Propos	al Name	Foam Hot C	ups & Polys	tyrene Lid	S	Contract	Begin Date:	07/01/97	
Buy	er Name	Dennis Clal	oby		I	Contra	ct End Date:	06/30/98	
Actions		ction Descri							
# Date: 1 05/28/		ent this bid to		osentar	equest for in	nformation to	o WinCup.		
		TE SE	de:				37. 17.		

FIG. 156

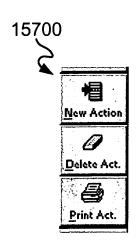


FIG. 157

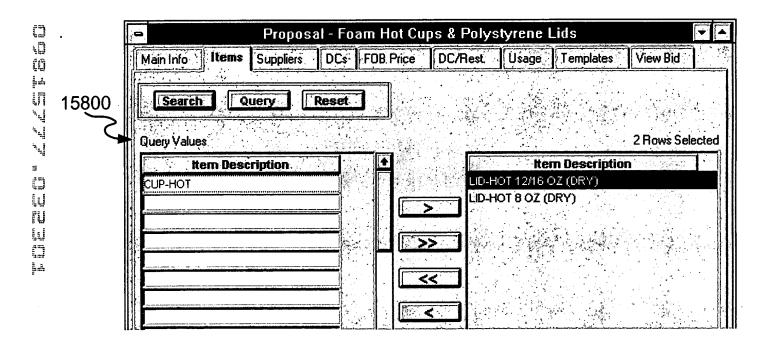


FIG. 158

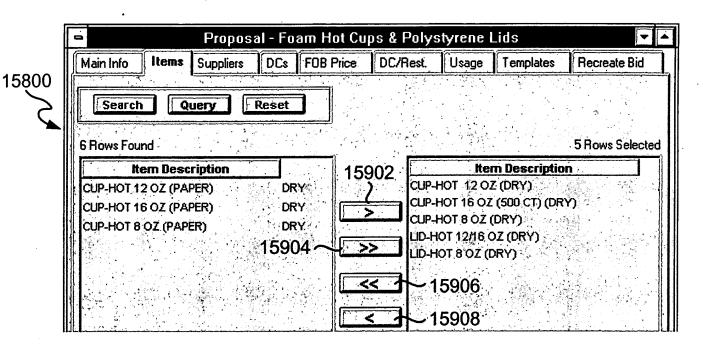


FIG. 159

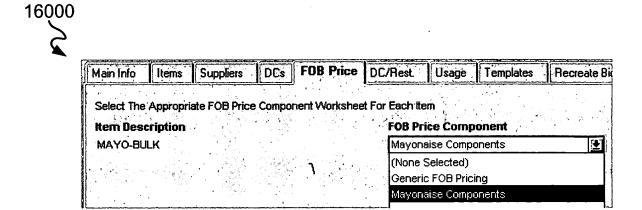


FIG. 160





Iter	n	J. 1.	Growth	% Gros	s Wgt.	Ite	m Cube	Contract Perio	d
CHICKEN-BK BROILER			5.00	1%	32		1.26	09/01/97 to 12/3	1797
CHICKEN-PATTY		(A. 14).	7.00	1%	37.00		1.09		
CHICKEN-TENDERS			0.00	1%	25.00		1.06		
Distribution Center	Previous Case Usage		jected . Count	Covg. Factor	Avg. RM		DC/Item Growth	Projected Unit Usage	<u>.</u>
POST-ALBUQUERQ	576		30	99.34%	6	.03	5.00%	755	
POST-DENVER	. 833		.39	99.05%	: 6.	68	5.00%	1,083	-
POST-SALT LAKE	. 116	A. A.	22	80.00%	, <u>, 5</u>	46	5.00%	37	2

FIG. 161

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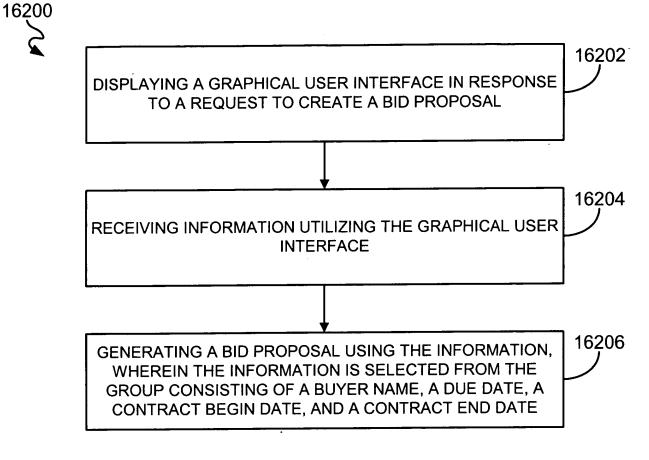


FIG. 162



FIG. 163

	Supply	MS	Editable
	٤	Word	Y/N
Bid Proposal Cover Letter		, 7	Y
General Terms and Conditions		?	N
Usage Estimates	. ?		N :
Supplier Facility Worksheets	?		N
Item Information Worksheets	? 5 5 5 5 5	•	N
Sample Supply Agreement	principal.	?	N
BK Specification Request		?	N
FOB Price Component	G _i	?	Y
Truckload Freight Worksheet	7-		N ·
LTL Freight Worksheet	?	•	N

FIG. 164

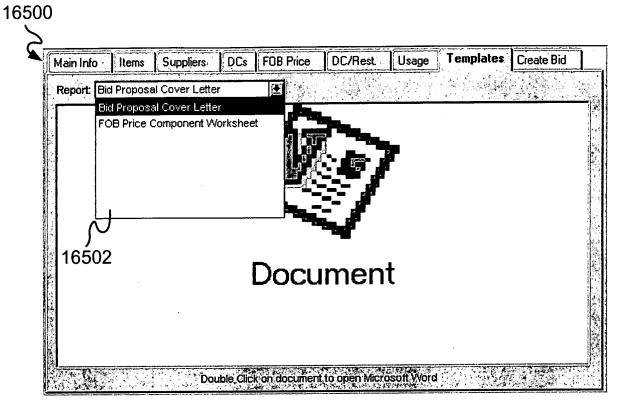


FIG. 165

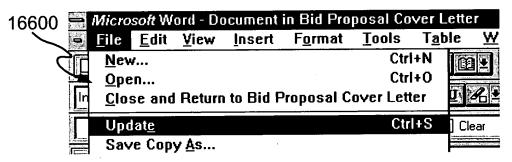


FIG. 166





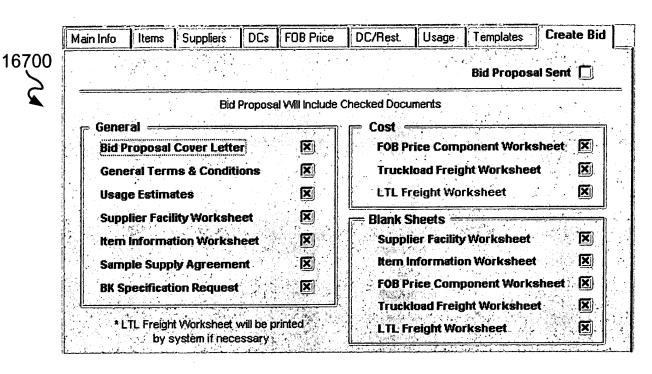


FIG. 167

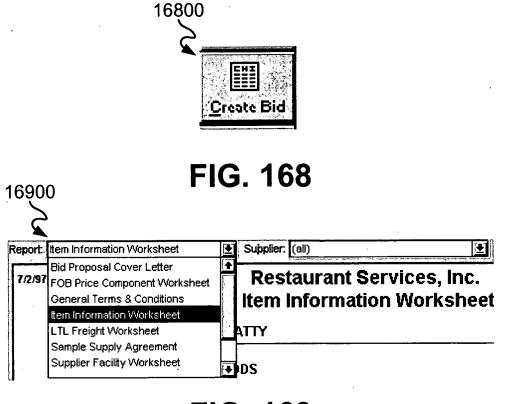


FIG. 169

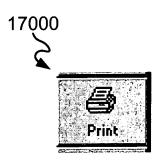


FIG. 170



FIG. 171

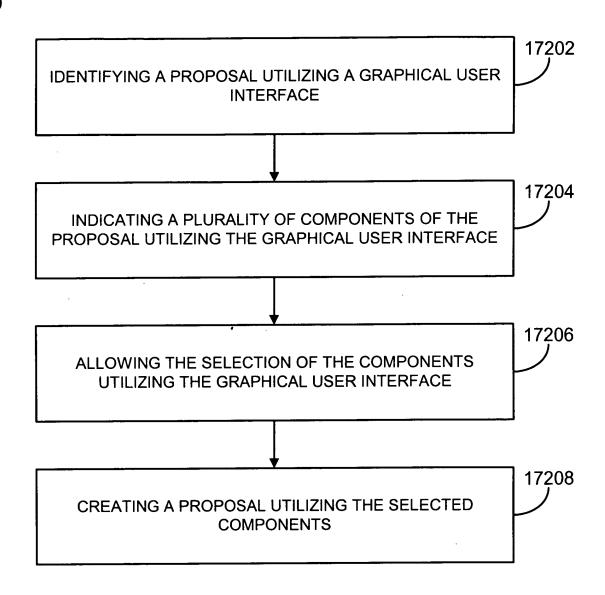


FIG. 172

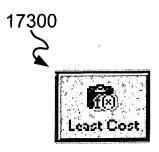


FIG. 173

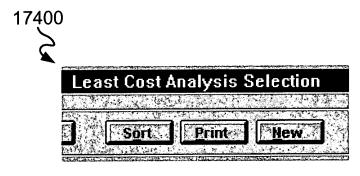


FIG. 174

Supply Patronage Sales	/inv. <u>V</u> tiliti	es <u>W</u>	indow 👔	<u>H</u> elp /	
<u>S</u> upplier		Ug.	•	6	Ð
	ost Contract	Rolodex	Restaurant	Owner/Org.	Member
Distributor DC		gels (4.35		
ltem) Pr <u>o</u> posal)					
Least Cost Analysis	Edit / View		* } * * 9 *	Ctrl+Sh	ft+Z
Contract	New (Usin		ous)		

FIG. 175

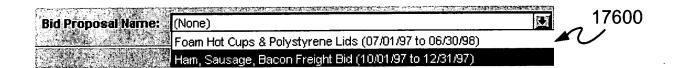


FIG. 176

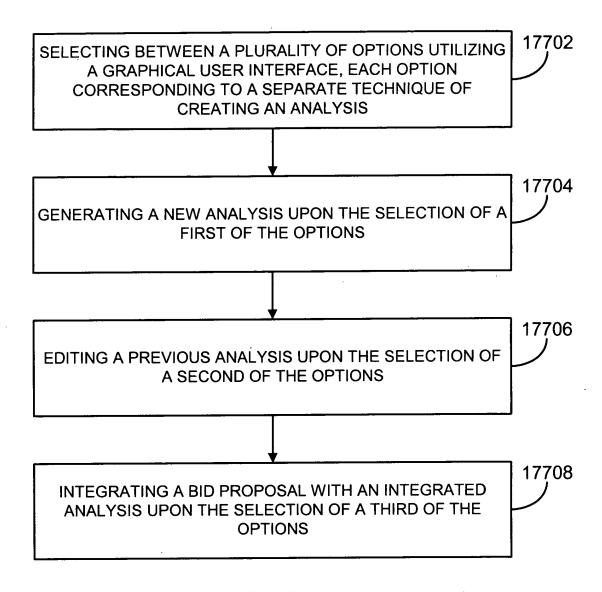


FIG. 177

Analysis Name:	Hash Brown Actual
Analysis ID:	1036
Buyer:	Dennis Clabby 💯 💉 💌 🔽
Period of Agreement:	10/1/97 THRU 9/30/98
Unit Of Measure:	

FIG. 178

What is the max #	of FOB p	oints to	allocate to	each DC ?	One FOB	É
What is pricing mo		The second second	- 124 - 1 To 14 (1974)		FOB + Freig	
What is the RSI Inv	roice FO	B Upcharı	ge (Downcl	narge) ?	0.0	00
Override RDC Truc	kload V	alidation			No	F

FIG. 179

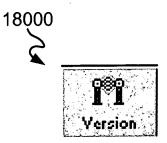


FIG. 180

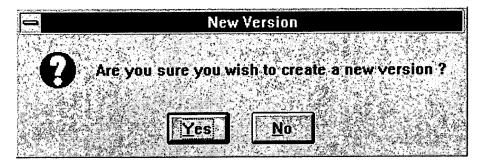


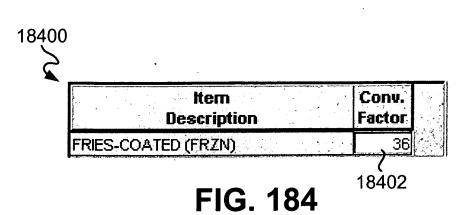
FIG. 181

FIG. 182

The first first first first first first first state of the first f

Search Query Reset				
Quary Values			7 Rows Sele	cte
Supplier F08	7 A	1	Supplier FOB	() () () ()
DOP		中基金	DOPACO-DOWNINGTOWN, PA	
	— %	NY ON S	DOPACO-KINSTON, NC	
	 \\$	1.2.	DOPACO-ST. CHARLES, IL	2
			DOPAGO-STOCKTON, CA	
		(>>>	IMPERIAL BONDWARE-SHELBYVIL IL	

FIG. 183



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TU

W []

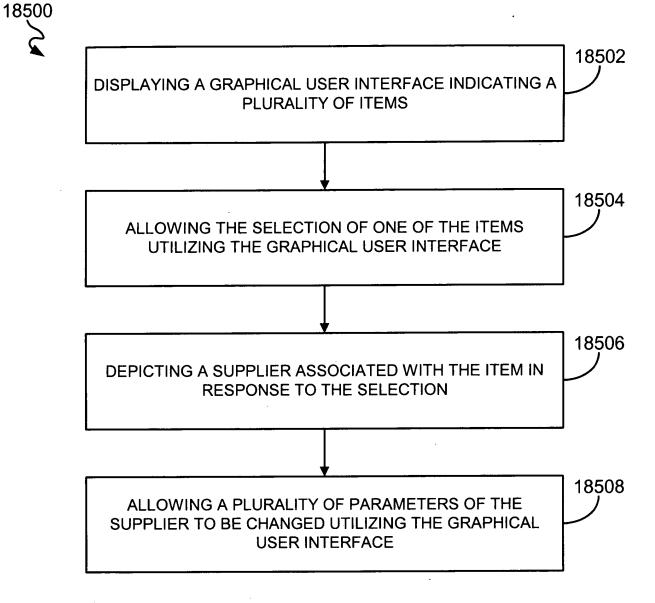


FIG. 185

Item Description 3/4/	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNINGTOWN, PA
CUP-COLD 22 OZ CUP-COLD 32 OZ	DOPACO-DOWNINGTOWN, PA DOPACO-DOWNINGTOWN, PA
Supplier Item Desc: 16 OZ COLD CL	JP Item No: CP2942
Items per Case:	Tie Qty: 5
Minnerpack Contents: 1200	High Qtyr 5
ttem Size:	Cases Per Pallet: 25
tem Shelf Life:	Stacking Allowed: Yes No
Case Length: 22.125	Mandatory Case Cube: 3 43 CUBIC FEET
Case Width: 15.125	Cases Per Truckload: 769
Case Depth: 17.75	Gross Weight: 29.28 POUND(S)
Case U.M INCHE(S)	Net Weight: 27.28 POUND(S)

FIG. 186

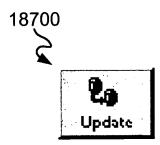


FIG. 187

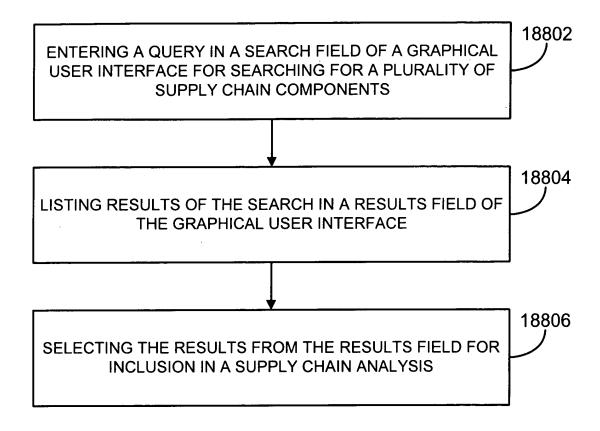


FIG. 188



Supplier	Terms	SLP/P	LT	Minimum	Maximum	Ir	rclude	J 🖆
CAVENDISH FARMS	∑	Pallet	Œ			● Ye	s 🔾 No	
J.R. SIMPLOT COMPANY	3	Pallet	Ŧ			(C) Ye	s 🔾 No	
LAMB-WESTON, INC.	<u>s</u>	Pallet	IJ	200,000,000		O Ye	es 🔲 No	•
								بناي
. Supplie	гFOB			Minimum	Maximum	Ir	nclude	1.
					110,000,000] -
LAMB-WESTON, INCPASCO LAMB-WESTON, INCRICHLA	,WA			90,000,000		(Ye	s 🔾 No	

FIG. 189

Supplier	erms S	SLP/P	LT	Minimum	Maximum	inc	lude	
MCCAIN FOODS	₽ P	allet	L			Q Yes	s 🔘 No	
NESTLE FOOD COMPANY	₽	Pallet	Y			Yes	s (C) Na	
ORE-IDA FOODS	. ₽	Pallet	1	225,000,000		(Yes	O Na	1,38
						ter freeze	10.13	- XX (
AND THE PARTY OF T	e cap Sar	77 Tg		e english and a pro-				
Supplier FOB	4 TRID (277)		V 12	Minimum	Maximum	, in	:lude	
Supplier FOB			1	93.00 (1.00	Maximum			
	YARD ISLAN	Ď,	V	Minimum	Maximum 30,000,000	O Ye	s 🔘 No	

FIG. 190

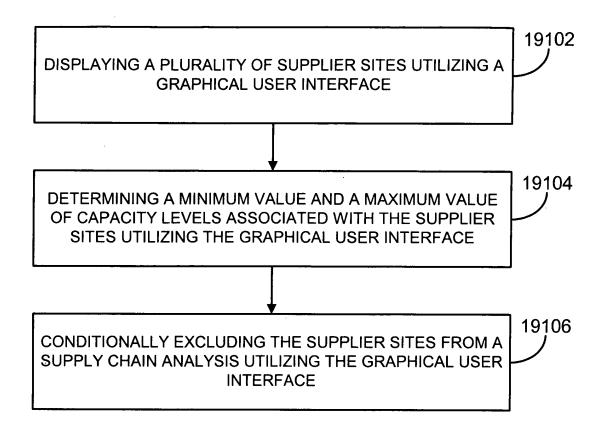


FIG. 191

Supplier	# 3	Volume ·					1
HUDSON INDUSTRIES	0 🛬		_				
INTERNATIONAL DIVERSEFOODS 👯 🖟 🧢	l o∵ [-		\$			1.74	28.
SUPERIOR COFFEE & FOODS	<u> </u>	` ; X ^; : ;					
The state of the s	<u> </u>						
(2) 「大学、大学、大学、大学、大学、大学、大学、大学、大学、大学、大学、大学、大学、大			- P-(** - **) - 1			Andrea (A.M. 1918)	
Supplier FOB		item :		Cont	FOB #	Volume	
	AYO-BUL	To see the second of the secon			F OB #		

FIG. 192



Supplier		#.	Volum	ie.	w.		i. lang	. فلد	-	di.		•
SSI FOOD SERVICES		o [· · · · · · · · · · · · · · · · · · ·			· [·						
TEXAS AMERICAN FOOD SERVICE	i	0 _										
WHITEFORD FOODS	14 4	D ·							g form			1
Supplier FOB	1		Item			Cont	FOB	#	Vol	ume		
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	- 779	,		$\epsilon_i = f$	1	0026	0	98 ₁]	70.
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	- 779	6	•		1	.0016	1	2,09	000,00]	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF	- 779	•			1	.0010	2	2,50	000,8	1	

FIG. 193

Supplier	# Volume	70		
VENTURA FOODS	51 × 0. 45 × 10 × 10 × 10 × 10 × 10 × 10 × 10 × 1	/ 3		ij.
VENTURA FOODS	1 100,000			
双位,他们的内心。在46年的				2.5
	30 10 10 10 10 10 10 10 10 10 10 10 10 10			
Supplier FOB	ttem - 3	Cont FOB	# Volume] - 1
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0 🗆]
VENTURA FOODS-CHAMBERSBURG, PA		8.8400	4 1] .
VENTURA FOODS-CHAMBERSBURG, PA		9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1 7]
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0 0]
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9,4800	1	78.4

FIG. 194



ttem Description	The same are a second and a second a second and a second	Sup	plier FOB		1
FRIES-COATED	CAVENDISH-PRI	NCE E	DWARD	100	
FRIES-COATED	J.R. SIMPLOT CO	MPA	NY-HERMIST	ON	
FRIES-COATED	LAMB-WESTON,	INC	PASCO, WA		Į.
Distribution Center	Delivered	#	Volume		1
AMERISERVE-OMAHA, NE	0.3750	0	0		ç
AMERISERVE-PLYMOUTH, MN	0.3850	0	0		√II
AMERISERVE-WAUKESHA	0.3670	0	. 0		Г
FLEMING FOODS-KAPOLEI	0.4725	0	0		
KING PROVISION-ATLANTA	0.3950	. 0	0		غال

FIG. 195

O

the they have then the

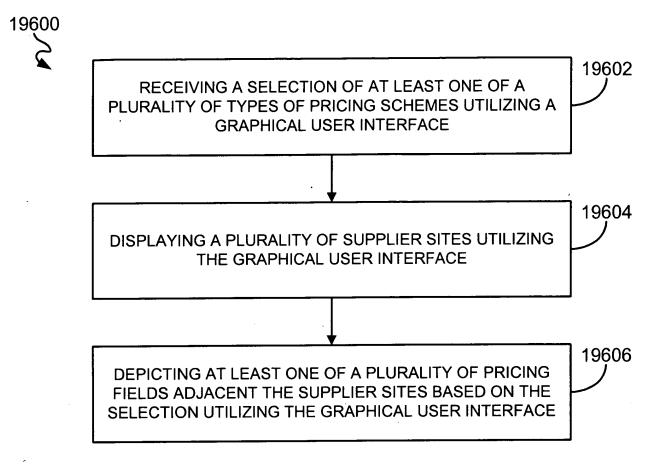


FIG. 196

	Usage Period (01/97 to 08/31/98		
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. •• Rest. Count
AMERISERVE/POST-ALBUQUERQUE		5.00%	28 3 .
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVEYPOST-SALT LAKE,UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

Tight in the Section	tem -		Item	Growth	%U	sage Period	
CHICKEN-PATTY					0.00		
Distribution	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. #	DC/Item Growth	Projected Usage	
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205	
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823	- 4
						42,909	18

FIG. 198

C C

(D

W.

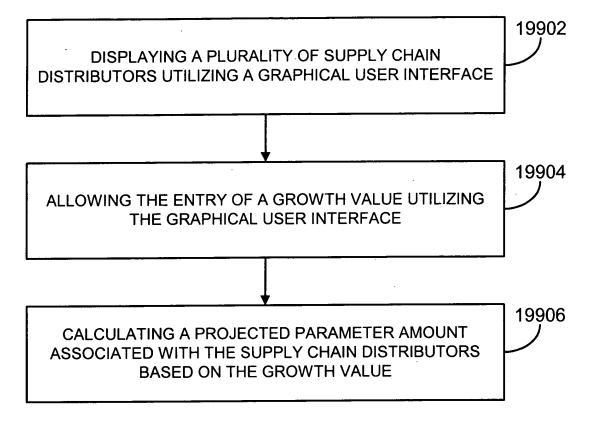


FIG. 199



Supplier FOB	Ac	ldress	
CAVENDISH FARMS	Dieppe	NB E1A6	X4 🦼
J.R. SIMPLOT COMPANY-HERMISTON, O		OR 99999	T. 225" All "4
LAMB-WESTON, INCAMERICAN FALLS	ID American Falls	D 83211	
Distribution Center	Lane Restriction	Honor TL R	ate 1
AMERISERVE/POST-ALBUQUERQUE	O Solver O Required 🔘	xcluded '[· *
AMERISERVE/POST-DENVER	O Solver O Required 1	xcluded 🗀 🗀	
AMERISERVE/POST-SALT LÄKE UT	O Solver O Required 1	xcluded	. 15
AMERISERVE-OMAHA, NE	O Solver O Required 1	xcluded	
AMERISERVE-PLYMOUTH, MN	O Solver + O Required 1	xcluded	

FIG. 200

20002

20100

Supplier FOB	Address	Traine.	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAME-WESTON, INCAMERICAN FALLS ID	American Falls	ID .	83211
Distribution Center	Lane Restriction		<u> </u>
AMERISERVE/POST-ALBUQUERQUE	Solver Required C) Exclu	ded
AMERISERVEIPOST-DENVER	Solver Required () Exclu	ded

FIG. 201

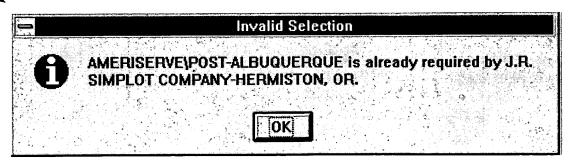


FIG. 202

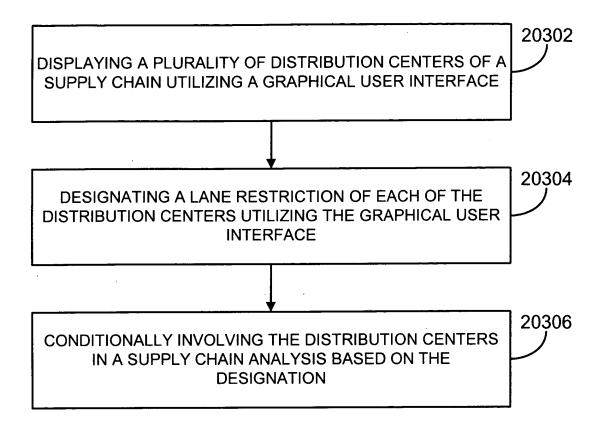


FIG. 203



Supplier FOB			Address	}		
CAVENDISH FARMS	Dieppe	B		NB	E1A6X	4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermi:	ston		OR	99999	
LAMB-WESTON, INCAMERICAN FALLS ID	Ameri	can Falls		ID	83211	
Distribution Center	Truckload Freight	Lane Distance				salm
AMERISERVEPOST-ALBUQUERQUE	1,617					1.
AMERISERVEPOST-DENVER	1,277					
					and the second of the second	S 1

FIG. 204

Supplier, FOB			297	Addre	88 🦠 🤃	
O.K. FOODS-FORT SMITH AR		Fort 9	Smith		AR	72904
TYSON FOODS-GREEN FORRES TYSON FOODS-RUSSELVILLE A		8011	n Forest elville		AR AR∛	72638 72801
Distribution Weight	LTL;;/ Minimum	0 to 1,000 :: LBS	1,901.to 5,000 LBS	-5,001 to 10,000 LBS	10,001'to; 20,000 LBS	20,000 LBS +
PS-ATLANTA 15,000					1.10	
PS-BURLINGTON 15,000	400.00				1.20	

FIG. 205

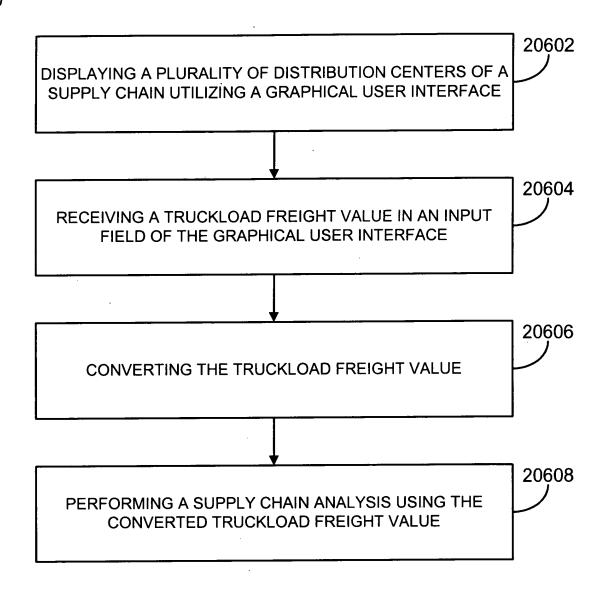


FIG. 206

Analysis Region	Force FOB			
MCCABE-PORTLAND/RN/V-ANCHORAGE	Yes 🔘 No			
			we have	
Distribution Center Name	Site	Role		
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Po	•		

FIG. 207

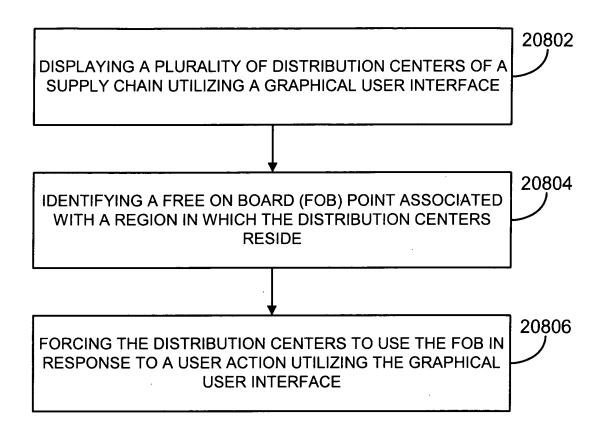


FIG. 208

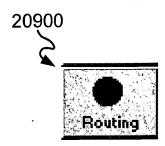


FIG. 209

ptimal Product Routin	ng	Ð	Freight Information Provided	
		PR 24	Freight Information Provided	
eport Parameters		18.0	LTL Routing Grid By Lane	F
Supplier	(All)		Routing Results By Lane	Č
Supplier FOB:	(All)		Routing Results By Lane, Item	Ī
Distribution Center:	(AII)		Routing Results w/RDC Breakout By Lane	ŀ
	(/ / / / / / / / / / / / / / /	71.5×5.8	Routing Results w/RDC Breakout By Lane, Item	

FIG. 210

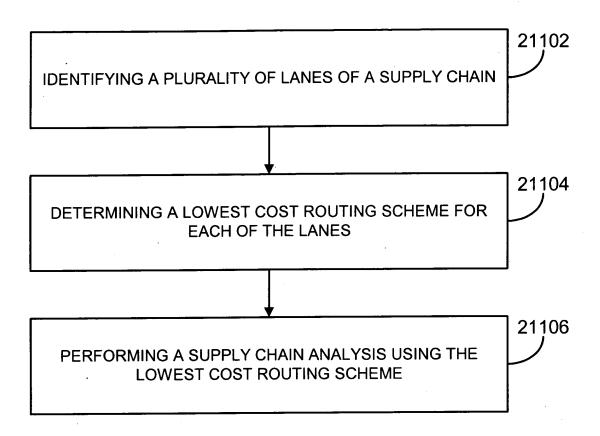


FIG. 211

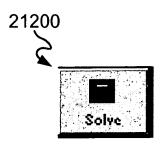


FIG. 212

Report Selection	
Report Type: Awarded Volume	Report Name: Awarded Volume by Item - Detail
Awarded Volume Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	<u> </u>
ি Tab Reports	Y

FIG. 213



Awarded Volume by Item - Detail

Awarded Volume by Item - Detail

Awarded Volume by Item - Freight

Awarded Volume by Item - Summary

Competing DC Freight Analysis by Item

Lane Assignment Matrix

Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion) Invoice FOB Detail Comparison (no conversion) Invoice FOB Detail Comparison (with conversion) Invoice FOB Savings Comparison (no conversion) Invoice FOB Savings Comparison (with conversion)

FIG. 215

21	600
	رح

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (no conversion)

Assigned Volume Percentages (with conversion)

Invoice FOB Detail Comparison (no conversion)

FIG. 217

1800			·
	item:	HASH BROWNS(ROUND)	
	Comparison Versions:	Base version	
į		With LTL riding with CCF, forced TL LTL moving with CCF, no Cavendish	
	Include Cost Matrices:	Yes ① No . C	THE RESERVE

FIG. 218

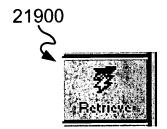


FIG. 219

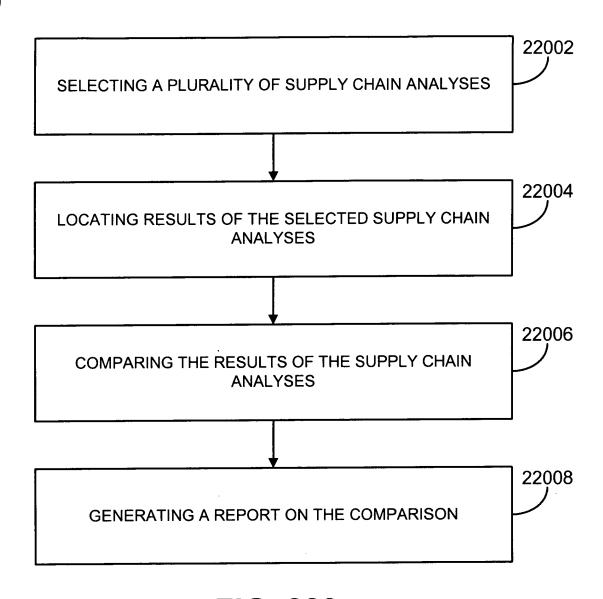


FIG. 220

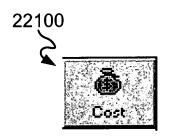


FIG. 221

Cost Matrix Creation

Please choose the action you wish to perform.

Preview

FIG. 222

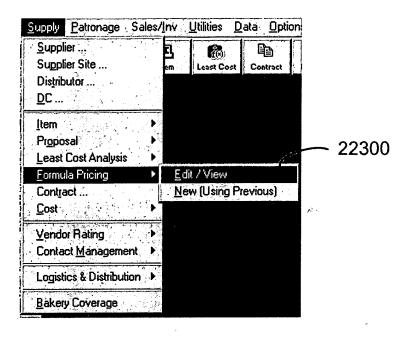


FIG. 223

Formula Pr	icing - Bl		MOX					
General Info	Pricing	Freight	Formulas	Block Cost	Adjustmer	ts :	"" ","大学"。	
equal to the second							A Marie To	
					Siriah :			
		Pricin	g ID:	12				
		Descrip	tion: Beef Pi	ricing 04/06/01				
	1.2.5.1 2.4.16.0		tem: BEEF -	77%	odicea, co Ar Prainces	ान ः		
	4							
Rav	v Materia	Pricing I	Date:) 04/06/01	Fron	1: 03/23/01	To:	04/03/01	
	Cost Matr	ix Begin I	Date: 03/15/01	End Date	03/28/01			
E01	8 Adju s tn	nent firm	ount: 0.00	00			17.5	
	o Aujusui	icik milk	June 1 0.00					
						a san Maria sa Mar		
	建				4 . 4 .			uvoid Draf Aurio

FIG. 224



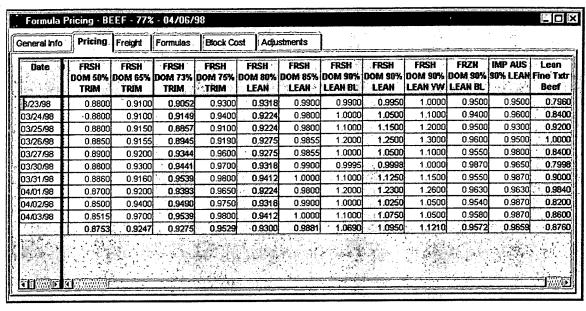


FIG. 225

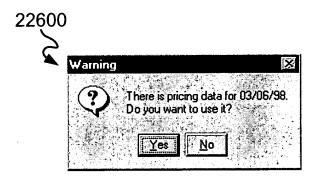


FIG. 226

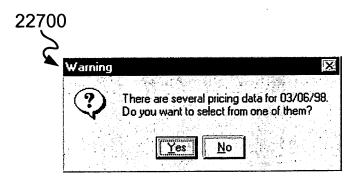


FIG. 227

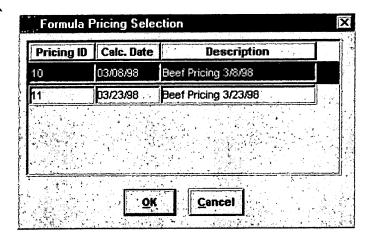


FIG. 228

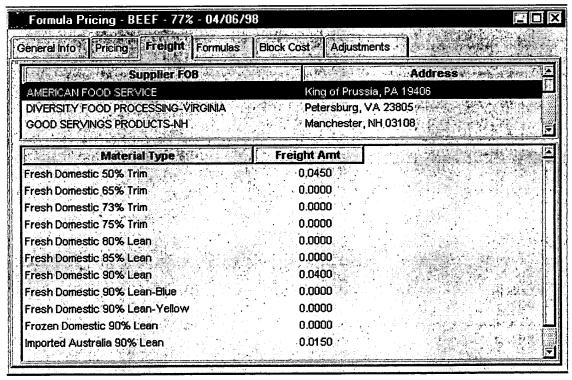


FIG. 229



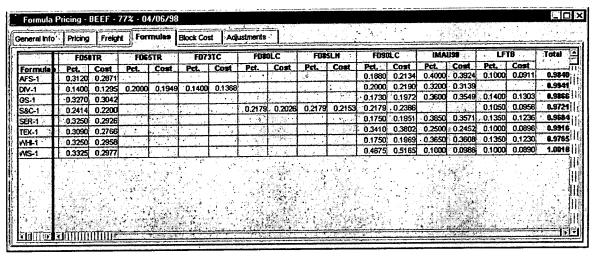


FIG. 230

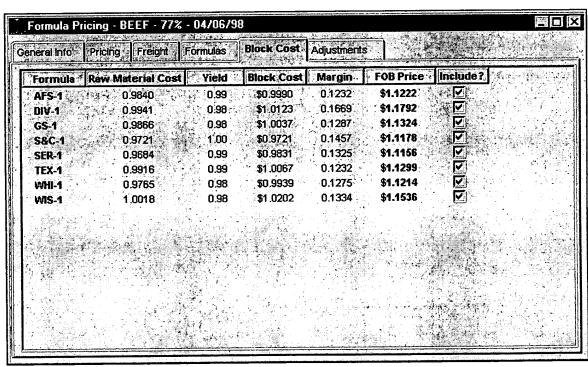


FIG. 231

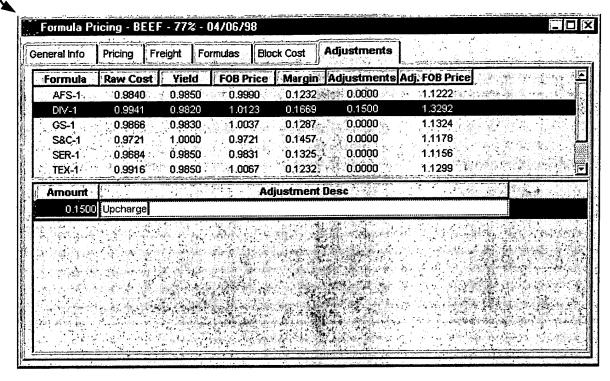


FIG. 232

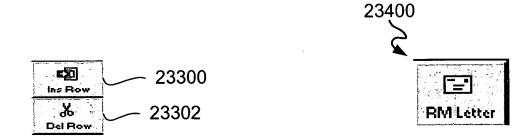


FIG. 233

FIG. 234





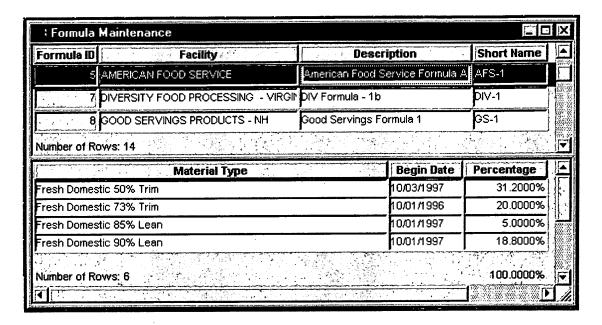


FIG. 235

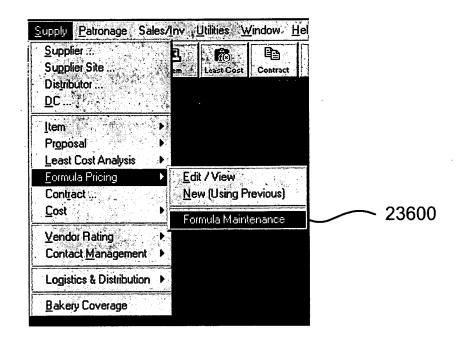


FIG. 236